

MALAYSIA MARKET OBSERVATION OF

RSA & India Grapes

Fruit-X Asia | 09 April 2021

Week 15



Fruit-X

Overview

- RSA Grape
 - Boon Kee, Wholesale Market
 - Frespro, Wholesale Market
 - YAC, Wholesale Market
 - Hoi Yong, Wholesale Market
 - Everfresh, Wholesale Market
 - Soon Hoi, Wholesale Market
 - K&T, Wholesale Market
 - LST, Wholesale Market
 - Yuk Mun, Wholesale Market
 - Khai Shen, Wholesale Market
 - Seng Hup, Wholesale Market
- India Grape
 - K&T Wholesale Market
 - LST, Wholesale Market
 - Yuk Mun, Wholesale Market
 - Khai Shen, Wholesale Market



Reference of estimated CIF Price

- Importers: 8% Gross profit to be deducted.
- Import cost:
 - 5% of the invoice price.
 - RM 1 per carton clearance and trucking
 - RM 1 per carton storage



RSA Grape - Boon Kee Wholesale Market



VARIETY: CRIMSON



Origin :	South Africa
Importer:	Boon Kee
Exporter:	Star South
Packer:	Star South
Brand:	Star South
Est. Volume Price:	MYR 43.00
Est. CIF Price:	USD 8.76 / MYR 35.55
Quality / Format:	Good / 10 x 500g

NO PHOTO TO
SHOW

RSA Grape - Frespro Wholesale Market



VARIETY: CRIMSON



Origin :	South Africa
Importer:	Frespro
Exporter:	Karsten
Packer:	Karsten
Brand:	Karsten
Est. Volume Price:	MYR 47.00
Est. CIF Price:	USD 9.66 / MYR 39.23
Quality / Format:	Good / 10 x 500g

NO PHOTO TO
SHOW

RSA Grape - YAC Wholesale Market



VARIETY: CRIMSON



Origin :	South Africa
Importer:	Fruit-X Asia / YAC
Exporter:	Dole/Sapex
Packer:	Dole/Sapex
Brand:	Dole/Sapex
Est. Volume Price:	MYR 45.00
Est. CIF Price:	USD 9.21 / MYR 37.39
Quality / Format:	Good / 10 x 500g

NO PHOTO TO
SHOW

RSA Grape - Hoi Yong Wholesale Market



VARIETY: AUTUMN CRISP XXL



Origin :	South Africa
Importer:	Hoi Yong
Exporter:	N/A
Packer:	N/A
Brand:	N/A
Est. Volume Price:	MYR 70.00
Est. CIF Price:	USD 14.57 / MYR 59.17
Quality / Format:	Good / 4.5kg NW

NO PHOTO TO
SHOW

RSA Grape - Everfresh Wholesale Market



VARIETY: AUTUMN CRISP XL



Origin :	South Africa
Importer:	Everfresh
Exporter:	N/A
Packer:	N/A
Brand:	N/A
Est. Volume Price:	MYR 60.00
Est. CIF Price:	USD 12.36 / MYR 50.17
Quality / Format:	Good / 10 x 500g

NO PHOTO TO
SHOW

RSA Grape - Soon Hoi Wholesale Market



Variety
Origin
Importer
Exporter
Packer
Brand
Est. Volume Price
Est. CIF Price
Quality

VARIETY: ADORA



Origin :	South Africa
Importer:	Soon Huat
Exporter:	EXSA
Packer:	N/A
Brand:	Hydix
Est. Volume Price:	MYR 70.00
Est. CIF Price:	USD 14.67 / MYR 59.57
Quality / Format:	Good / 10 x 500g



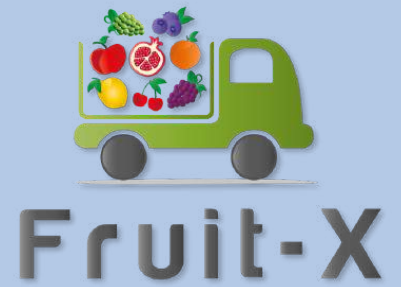
VARIETY: SWEET GLOBE



Origin :	South Africa
Importer:	Soon Huat
Exporter:	N/A
Packer:	N/A
Brand:	Hydix
Est. Volume Price:	MYR 65.00
Est. CIF Price:	USD 13.49 / MYR 54.77
Quality / Format:	Good / 10 x 500g



VARIETY: SWEET JOY



Origin :	South Africa
Importer:	Euro Atlantic
Exporter:	ASV
Packer:	ASV
Brand:	ASV
Est. Volume Price:	MYR 70.00
Est. CIF Price:	USD 14.77 / MYR 59.98
Quality / Format:	Good / 10 x 500g



RSA & India Grape - K&T Wholesale Market



Fruit-X

Variety
Origin
Importer
Exporter
Packer
Brand
Est. Volume Price
Est. CIF Price
Quality

VARIETY: RED GLOBE



Origin :	South Africa
Importer:	K&T
Exporter:	Southern Cross Marketing
Packer:	N/A
Brand:	Southern Pride
Est. Volume Price:	MYR 50.00
Est. CIF Price:	USD 10.34 / MYR 41.99
Quality / Format:	Good /4.5kg



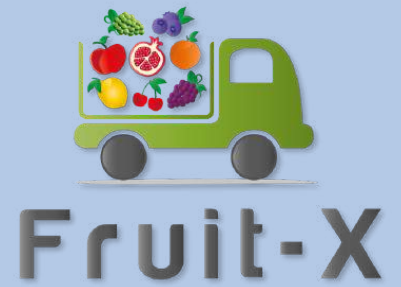
VARIETY: AUTUMN ROYAL



Origin :	South Africa
Importer:	S&K
Exporter:	Southern Cross Marketing
Packer:	N/A
Brand:	Clasique
Est. Volume Price:	MYR 65.00
Est. CIF Price:	USD 13.64 / MYR 55.38
Quality / Format:	Good /10 x 500g



VARIETY: SONAKA



Origin :	India
Importer:	N/A
Exporter:	N/A
Packer:	N/A
Brand:	N/A
Est. Volume Price:	MYR 40.00
Est. CIF Price:	USD 8.14 / MYR 33.04
Quality / Format:	Good /10 x 500g



RSA & India Grape - LST Wholesale Market

Variety
Origin
Importer
Exporter
Packer
Brand
Est. Volume Price
Est. CIF Price
Quality



VARIETY: SWEET SAPPHIRE



Origin :	South Africa
Importer:	LST
Exporter:	EXSA
Packer:	EXSA
Brand:	EXSA
Est. Volume Price:	MYR 58.00
Est. CIF Price:	USD 12.05 / MYR 48.94
Quality / Format:	Dried stems/10 x 500g



VARIETY: SWEET GLOBE



Origin :	South Africa
Importer:	N/A
Exporter:	N/A
Packer:	N/A
Brand:	Generic
Est. Volume Price:	MYR 70.00
Est. CIF Price:	USD 14.62 / MYR 59.37
Quality / Format:	Brown stems/10 x 500g



VARIETY: SWEET GLOBE



Origin :	South Africa
Importer:	N/A
Exporter:	N/A
Packer:	EXSA
Brand:	EXSA
Est. Volume Price:	MYR 63.00
Est. CIF Price:	USD 12.90/ MYR 52.37
Quality / Format:	Brown stems / 4.5kg



VARIETY: CRIMSON



Origin :	South Africa
Importer:	N/A
Exporter:	EXSA
Packer:	EXSA
Brand:	EXSA
Est. Volume Price:	MYR 58.00
Est. CIF Price:	USD 12.05 / MYR 48.94
Quality / Format:	N/A / 4.5kg



VARIETY: MELODY



Origin :	South Africa
Importer:	N/A
Exporter:	N/A
Packer:	N/A
Brand:	N/A
Est. Volume Price:	MYR 53.00
Est. CIF Price:	USD 10.95 / MYR 44.44
Quality / Format:	Ordinary / 4.5kg



VARIETY: SONAKA



Origin :	India
Importer:	N/A
Exporter:	N/A
Packer:	N/A
Brand:	S
Est. Volume Price:	MYR 45.00
Est. CIF Price:	USD 9.27 / MYR 37.64
Quality / Format:	Good / 10 x 500g



VARIETY: BLACK JUMBO



Origin :	India
Importer:	N/A
Exporter:	N/A
Packer:	N/A
Brand:	S
Est. Volume Price:	MYR 45.00
Est. CIF Price:	USD 9.23 / MYR 37.49
Quality / Format:	Ordinary / 10 x 500g

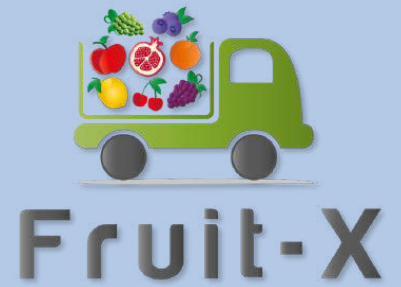


RSA & India Grape - Yuk Mun Wholesale Market

Variety
Origin
Importer
Exporter
Packer
Brand
Est. Volume Price
Est. CIF Price
Quality



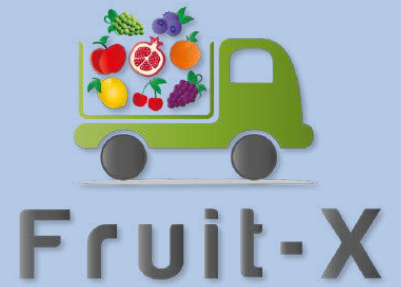
VARIETY: SWEET GLOBE



Origin :	South Africa
Importer:	Soon Huat
Exporter:	CORE
Packer:	CORE
Brand:	CORE
Est. Volume Price:	MYR 70.00
Est. CIF Price:	USD 14.62 / MYR 59.37
Quality / Format:	Good / 10 x 500g



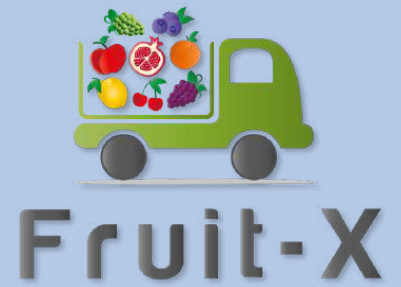
VARIETY: CRIMSON



Origin :	South Africa
Importer:	Yuk Mun
Exporter:	The Fruit Farm Group
Packer:	N/A
Brand:	N/A
Est. Volume Price:	MYR 45.00
Est. CIF Price:	USD 9.16 / MYR 37.18
Quality / Format:	Normal / 10 x 500g



VARIETY: SONAKA



Origin :	India
Importer:	YAC
Exporter:	Nature's Partner
Packer:	Nature's Partner
Brand:	Nature's Partner
Est. Volume Price:	MYR 50.00
Est. CIF Price:	USD 10.40 / MYR 42.21
Quality / Format:	Normal / 10 x 500g



RSA & India Grape - Khai Shen Wholesale Market

Variety
Origin
Importer
Exporter
Packer
Brand
Est. Volume Price
Est. CIF Price
Quality



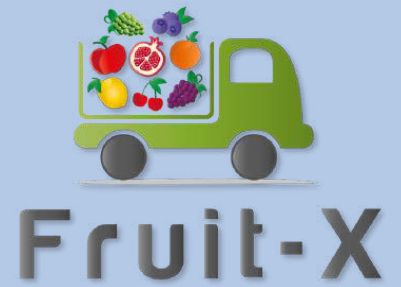
VARIETY: SONAKA



Origin :	India
Importer:	N/A
Exporter:	Kamdhenu Foods
Packer:	Kamdhenu
Brand:	Kamdhenu
Est. Volume Price:	MYR 48.00
Est. CIF Price:	USD 9.94 / MYR 40.35
Quality / Format:	Good / 10 x 500g



VARIETY: MELODY



Origin :	South Africa
Importer:	N/A
Exporter:	Southern fruit growers
Packer:	N/A
Brand:	Southern Classique
Est. Volume Price:	MYR 40.00
Est. CIF Price:	USD 8.03 / MYR 32.58
Quality / Format:	Dried / 10 x 500g



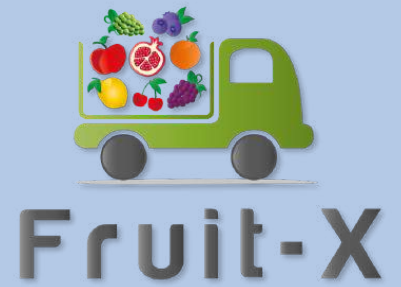
VARIETY: SWEET GLOBE



Origin :	South Africa
Importer:	N/A
Exporter:	Le Roux exporters
Packer:	N/A
Brand:	JLER
Est. Volume Price:	MYR 63.00
Est. CIF Price:	USD 13.04 / MYR 52.93
Quality / Format:	Dried stems / 10 x 500g



VARIETY: CRIMSON



Origin :	South Africa
Importer:	N/A
Exporter:	Sapex
Packer:	Sapex
Brand:	Sapex
Est. Volume Price:	MYR 48.00
Est. CIF Price:	USD 9.84 / MYR 39.94
Quality / Format:	Brown stems / 10 x 500g



RSA & India Grape - Seng Hup Wholesale Market

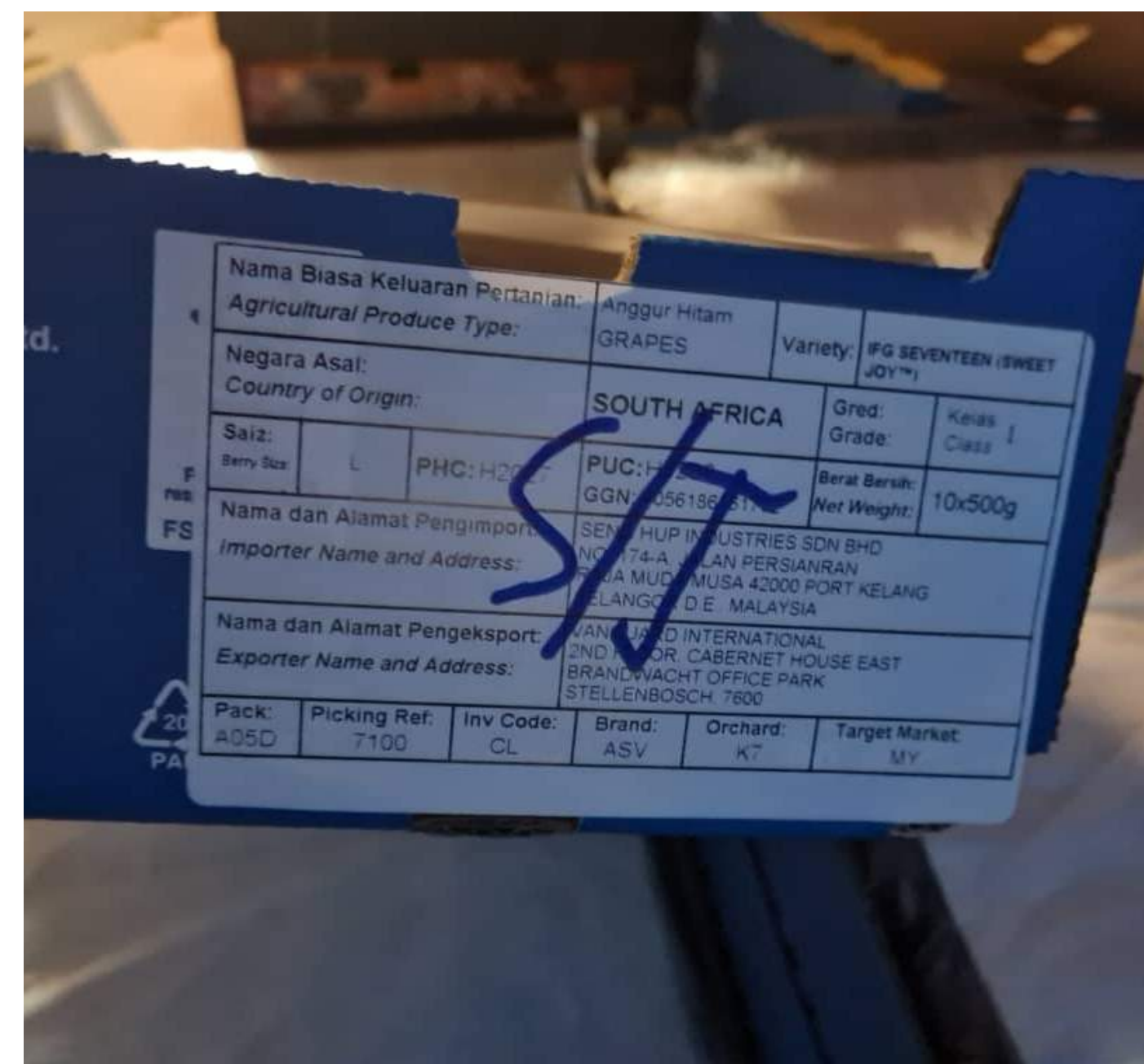
Variety
Origin
Importer
Exporter
Packer
Brand
Est. Volume Price
Est. CIF Price
Quality



VARIETY: SWEET JOY



Origin :	South Africa
Importer:	Seng Hup
Exporter:	Vanguard
Packer:	Vanguard
Brand:	Vanguard
Est. Volume Price:	MYR 40.00
Est. CIF Price:	USD 7.98 / MYR 32.38
Quality / Format:	Normal / 10 x 500g





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Thank You

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