

MALAYSIA MARKET OBSERVATION OF

RSA & India Grapes

Fruit-X Asia | 02 April 2021

Week 14



Fruit-X

Overview

- RSA Grape
 - Frespro, Wholesale Market
 - Hoi Yong, Wholesale Market
 - Boon Kee, Wholesale Market
 - RST Smart, Wholesale Market
 - K&T, Wholesale Market
 - MTS, Wholesale Market
 - HBP, Wholesale Market
 - LST, Wholesale Market
 - Yuk Mun, Wholesale Market
 - Khai Shen, Wholesale Market
 - Seng Hup, Wholesale Market
 - Sen Lee, Wholesale Market
- India Grape
 - Frespro, Wholesale Market
 - Hoi Yong, Wholesale Market
 - Boon Kee, Wholesale Market
 - Gold Marry, Wholesale Market



Reference of estimated CIF Price

- Importers: 8% Gross profit to be deducted.
- Import cost:
 - 5% of the invoice price.
 - RM 1 per carton clearance and trucking
 - RM 1 per carton storage



RSA & India Grape - Frespro Wholesale Market



Variety
Origin
Importer
Exporter
Packer
Brand
Est. Volume Price
Est. CIF Price
Quality

VARIETY: LUSH EMERALD (SUPER SONAKA)



Origin :	India
Importer:	Frespro
Exporter:	Mahindra Agri Solutions
Packer:	Mahindra Agri Solutions
Brand:	Saboro
Est. Volume Price:	MYR 48.00
Est. CIF Price:	USD 9.91 / MYR 40.25
Quality / Format:	Good / 5kg



VARIETY: ADORA XL



Origin :	South Africa
Importer:	Frespro
Exporter:	Karsten Marketing
Packer:	Suiderland Plase
Brand:	True South
Est. Volume Price:	MYR 58.00
Est. CIF Price:	USD 12.03 / MYR48.84
Quality / Format:	Overall good but with some shatter/ 4.5kg



VARIETY: AUTUMN CRISP XL



Origin :	South Africa
Importer:	Frespro
Exporter:	Karsten Marketing
Packer:	Suiderland Plase
Brand:	True South
Est. Volume Price:	MYR 60.00
Est. CIF Price:	USD 12.31 / MYR 49.97
Quality / Format:	Overall good but with some yellowish berries / 4.5kg



VARIETY: AUTUMN CRISP XXL



Origin :	South Africa
Importer:	Frespro
Exporter:	LCS Exports
Packer:	Sapex
Brand:	Sapex
Est. Volume Price:	MYR 70.00
Est. CIF Price:	USD 14.55 / MYR 59.07
Quality / Format:	Overall good but with some yellowish berries / 4.5kg



RSA & India Grape - Hoi Yong Wholesale Market



Variety
Origin
Importer
Exporter
Packer
Brand
Est. Volume Price
Est. CIF Price
Quality

VARIETY: SUPER SONAKA



Origin :	India
Importer:	Hoi Yong
Exporter:	IFC Overseas
Packer:	IFC Overseas
Brand:	Relish
Est. Volume Price:	MYR 40.00
Est. CIF Price:	USD 8.13 / MYR 32.99
Quality / Format:	Good / 5kg



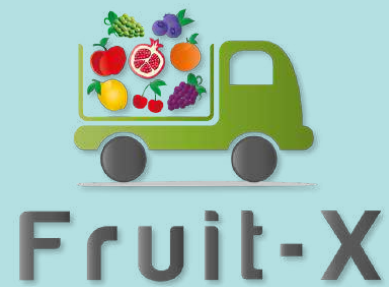
VARIETY: SHARAD



Origin :	India
Importer:	Hoi Yong
Exporter:	IFC Overseas
Packer:	IFC Overseas
Brand:	Relish
Est. Volume Price:	MYR 40.00
Est. CIF Price:	USD 8.13 / MYR 32.99
Quality / Format:	Good but slightly soft to the touch / 5kg



VARIETY: CRIMSON



Origin :	South Africa
Importer:	Fruit-X Asia
Exporter:	Dole
Packer:	Dole
Brand:	Dole
Est. Volume Price:	MYR 55.00
Est. CIF Price:	USD 11.42 / MYR 46.36
Quality / Format:	Good / 5kg



VARIETY: SWEET JOY



Origin :	South Africa
Importer:	Fruit-X Asia
Exporter:	AM Fresh South Africa
Packer:	AM Fresh South Africa
Brand:	Loco
Est. Volume Price:	MYR 45.00 - 50.00
Est. CIF Price:	USD 36.98 / MYR 9.11
Quality / Format:	Good / 5kg



RSA & India Grape - Boon Kee Wholesale Market

Variety
Origin
Importer
Exporter
Packer
Brand
Est. Volume Price
Est. CIF Price
Quality



VARIETY: SUPER SONAKA



Origin :	India
Importer:	Boon Kee Supply
Exporter:	KBC Agro Exports
Packer:	KBC Agro Exports
Brand:	KBC Agro
Est. Volume Price:	MYR 40.00
Est. CIF Price:	USD 8.14 / MYR 33.04
Quality / Format:	Satisfactory / 5kg



VARIETY: MIDNIGHT JADE (BLACK SONAKA)



Origin :	India
Importer:	Boon Kee Supply
Exporter:	Mahindra Agri Solutions
Packer:	Mahindra Agri Solutions
Brand:	Saboro
Est. Volume Price:	MYR 40.00
Est. CIF Price:	USD 8.10 / MYR 32.89
Quality / Format:	Satisfactory / 5kg



VARIETY: SWEET JOY



Origin :	South Africa
Importer:	Boon Kee Supply
Exporter:	Star South Fruits
Packer:	Star South Fruits
Brand:	Star South
Est. Volume Price:	MYR 45.00
Est. CIF Price:	USD 9.11 / MYR 36.98
Quality / Format:	Good / 5kg



India Grape - Gold Marry Wholesale Market



Variety
Origin
Importer
Exporter
Packer
Brand
Est. Volume Price
Est. CIF Price
Quality

VARIETY: SONAKA



Origin :	India
Importer:	Gold Marry
Exporter:	Agriculture Trading Cooperation
Packer:	Sairaj Exports
Brand:	Sairaj
Est. Volume Price:	MYR 33.00
Est. CIF Price:	USD 6.56 / MYR 26.65
Quality / Format:	Small & soft / 5kg



VARIETY: SUPER SONAKA



Origin :	India
Importer:	YAC
Exporter:	Nature's Partner India
Packer:	Nature's Partner India
Brand:	Nature's Partner
Est. Volume Price:	MYR 45.00
Est. CIF Price:	USD 9.25 / MYR 37.54
Quality / Format:	Good / 5kg

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RSA Grape - RST Smart Wholesale Market

Variety
Origin
Importer
Exporter
Packer
Brand
Est. Volume Price
Est. CIF Price
Quality



VARIETY: ADORA XXL



Origin :	South Africa
Importer:	Kiat Shong Fruits
Exporter:	Favourite Fresh Exports (FFE)
Packer:	Redwood Hill Wine & Grape
Brand:	Redwood Hill
Est. Volume Price:	MYR 65.00
Est. CIF Price:	USD 13.62 / MYR 55.28
Quality / Format:	Overall good but stems slightly wilted / 4.5kg



VARIETY: AUTUMN CRISP XXL



Origin :	South Africa
Importer:	N/A
Exporter:	LCS Exports
Packer:	Sapex
Brand:	Sapex
Est. Volume Price:	MYR 75.00
Est. CIF Price:	USD 15.68 / MYR 63.67
Quality / Format:	Overall good but stems are dry / 5kg



RSA Grape - K&T Wholesale Market



Variety
Origin
Importer
Exporter
Packer
Brand
Est. Volume Price
Est. CIF Price
Quality

VARIETY: CRIMSON L



Origin :	South Africa
Importer:	K&T Fresh Marketing
Exporter:	Southern Fruit Trading
Packer:	Southern Fruit Growers
Brand:	Southern Classique
Est. Volume Price:	MYR 48.00 - 53.00
Est. CIF Price:	USD 9.84 / MYR 39.94
Quality / Format:	Good / 5kg



VARIETY: AUTUMN CRISP



Origin :	South Africa
Importer:	N/A
Exporter:	N/A
Packer:	N/A
Brand:	N/A
Est. Volume Price:	MYR 60.00 - 65.00
Est. CIF Price:	USD 12.31 / MYR 49.97
Quality / Format:	Good / 5kg

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VARIETY: AUTUMN ROYAL



Origin :	South Africa
Importer:	N/A
Exporter:	N/A
Packer:	N/A
Brand:	N/A
Est. Volume Price:	MYR 50.00 - 55.00
Est. CIF Price:	USD 10.24 / MYR 41.58
Quality / Format:	Good / 5kg

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RSA Grape - MTS Wholesale Market

Variety
Origin
Importer
Exporter
Packer
Brand
Est. Volume Price
Est. CIF Price
Quality



VARIETY: SABLE XL



Origin :	South Africa
Importer:	YAC
Exporter:	Dole
Packer:	Dole
Brand:	Dole
Est. Volume Price:	MYR 60.00
Est. CIF Price:	USD 12.48 / MYR 50.68
Quality / Format:	Stems are wilted / 5kg



VARIETY: AUTUMN CRISP



Origin :	South Africa
Importer:	Soon Huat Fruits
Exporter:	Karsten
Packer:	New Fresh
Brand:	Hydix
Est. Volume Price:	MYR 65.00
Est. CIF Price:	USD 13.44 / MYR 54.57
Quality / Format:	Good / 5kg



VARIETY: SWEET GLOBE L



Origin :	South Africa
Importer:	MTS Fruits
Exporter:	GS Schoonbee Langoed
Packer:	GS Schoonbee Langoed
Brand:	Schoonbee Langoed
Est. Volume Price:	MYR 60.00
Est. CIF Price:	USD 12.36 / MYR 50.17
Quality / Format:	Poor with rot / 5kg



VARIETY: MIDNIGHT BEAUTY XL



Origin :	South Africa
Importer:	Tengine
Exporter:	Angon Fruit
Packer:	Angon Fruit
Brand:	Angon
Est. Volume Price:	MYR 40.00
Est. CIF Price:	USD 8.00 / MYR 32.48
Quality / Format:	Aged / 4.5kg



**RSA Grape -
HBP
Wholesale Market**



VARIETY: AUTUMN CRISP



Origin :	South Africa
Importer:	Soon Huat Fruits
Exporter:	N/A
Packer:	N/A
Brand:	Hydix
Est. Volume Price:	MYR 55.00
Est. CIF Price:	USD 11.17 / MYR 45.37
Quality / Format:	Good / 10 x 500g

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VARIETY: ADORA



Origin :	South Africa
Importer:	Soon Huat Fruits
Exporter:	N/A
Packer:	N/A
Brand:	Hydix
Est. Volume Price:	MYR 65.00
Est. CIF Price:	USD 13.64 / MYR 55.38
Quality / Format:	Good / 10 x 500g

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VARIETY: ADORA XL



Origin :	South Africa
Importer:	Soon Huat Fruits
Exporter:	N/A
Packer:	N/A
Brand:	N/A
Est. Volume Price:	MYR 60.00
Est. CIF Price:	USD 12.51 / MYR 50.78
Quality / Format:	Good / 4.5kg

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RSA Grape - LST Wholesale Market

Variety
Origin
Importer
Exporter
Packer
Brand
Est. Volume Price
Est. CIF Price
Quality



VARIETY: SWEET JOY



Origin :	South Africa
Importer:	LST
Exporter:	EXSA
Packer:	N/A
Brand:	EXSA
Est. Volume Price:	MYR 65.00
Est. CIF Price:	USD 13.64 / MYR 55.38
Quality / Format:	Good / 10 x 500g

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VARIETY: SWEET SAPPHIRE



Origin :	South Africa
Importer:	LST
Exporter:	EXSA
Packer:	N/A
Brand:	EXSA
Est. Volume Price:	MYR 65.00
Est. CIF Price:	USD 13.64 / MYR 55.38
Quality / Format:	Good / 10 x 500g

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VARIETY: SWEET GLOBE



Origin :	South Africa
Importer:	LST
Exporter:	EXSA
Packer:	N/A
Brand:	EXSA
Est. Volume Price:	MYR 65.00
Est. CIF Price:	USD 13.35 / MYR 54.21
Quality / Format:	Good / 10 x 500g



VARIETY: SWEET GLOBE



Origin :	South Africa
Importer:	LST
Exporter:	N/A
Packer:	N/A
Brand:	WELGEYIND
Est. Volume Price:	MYR 90.00
Est. CIF Price:	USD 19.02 / MYR 77.21
Quality / Format:	Good / 4.5kg (7 Bags)

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RSA Grape - Yuk Mun Wholesale Market



VARIETY: SWEET JOY



Origin :	South Africa
Importer:	YAC
Exporter:	EXSA
Packer:	N/A
Brand:	EXSA
Est. Volume Price:	MYR 50.00
Est. CIF Price:	USD 10.19 / MYR 41.38
Quality / Format:	Good / 10 x 500g

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RSA Grape - Khai Shen Wholesale Market



Variety
Origin
Importer
Exporter
Packer
Brand
Est. Volume Price
Est. CIF Price
Quality

VARIETY: MIDNIGHT BEAUTY



Origin :	South Africa
Importer:	Khai Shen
Exporter:	Vanguard International USA
Packer:	N/A
Brand:	N/A
Est. Volume Price:	MYR 55.00
Est. CIF Price:	USD 11.37 / MYR 46.18
Quality / Format:	Good / 10 x 500g



VARIETY: SWEET GLOBE



Origin :	South Africa
Importer:	Khai Shen
Exporter:	Vanguard International USA
Packer:	N/A
Brand:	N/A
Est. Volume Price:	MYR 68.00
Est. CIF Price:	USD 14.17 / MYR 57.53
Quality / Format:	Good / 10 x 500g



VARIETY: CRIMSON



Origin :	South Africa
Importer:	Khai Shen
Exporter:	Vanguard International USA
Packer:	N/A
Brand:	EXSA
Est. Volume Price:	MYR 58.00
Est. CIF Price:	USD 12.08 / MYR 49.04
Quality / Format:	Good / 10 x 500g



RSA Grape - Seng Hup Wholesale Market

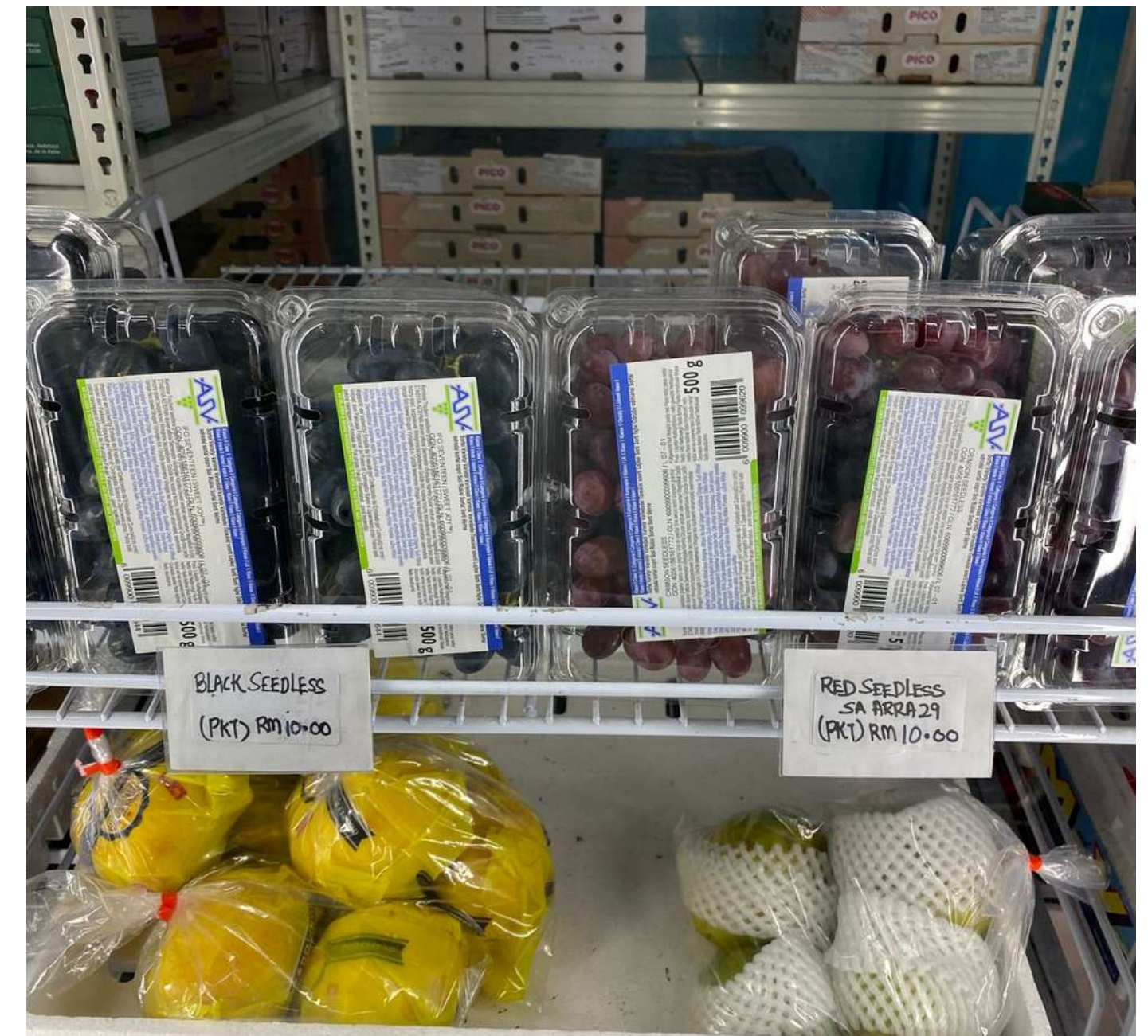


Variety
Origin
Importer
Exporter
Packer
Brand
Est. Volume Price
Est. CIF Price
Quality

VARIETY: CRIMSON



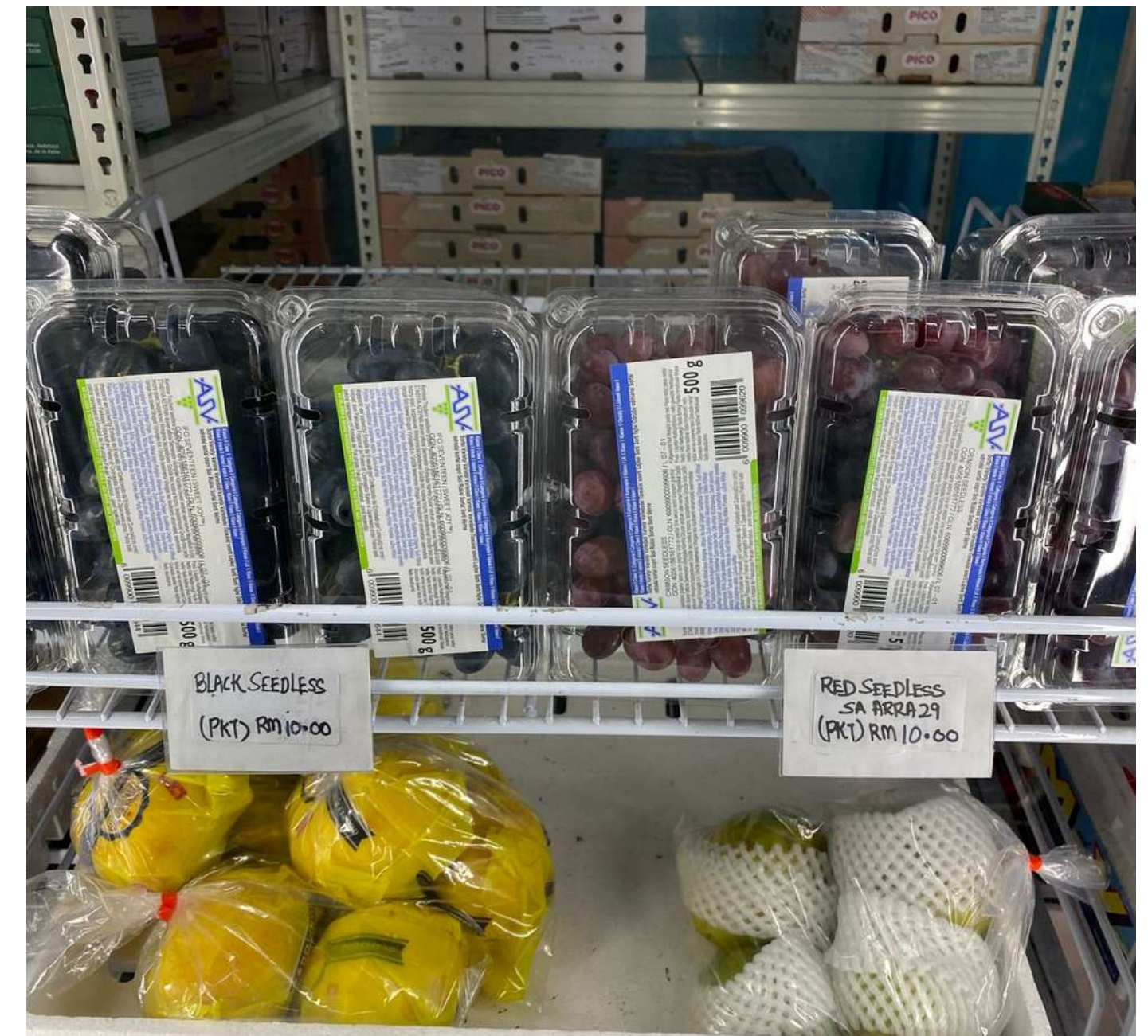
Origin :	South Africa
Importer:	Seng Hup
Exporter:	ASR
Packer:	N/A
Brand:	N/A
Est. Volume Price:	MYR 65.00
Est. CIF Price:	USD 13.69 / MYR 55.58
Quality / Format:	Good / 10 x 500g



VARIETY: SWEET JOY



Origin :	South Africa
Importer:	Seng Hup
Exporter:	ASR
Packer:	N/A
Brand:	N/A
Est. Volume Price:	MYR 55.00
Est. CIF Price:	USD 11.37 / MYR 46.18
Quality / Format:	Good / 10 x 500g



VARIETY: SWEET GLOBE



Origin :	South Africa
Importer:	Seng Hup
Exporter:	Vanguard International
Packer:	N/A
Brand:	N/A
Est. Volume Price:	MYR 75.00
Est. CIF Price:	USD 15.76 / MYR 63.97
Quality / Format:	Good /4.5kg



RSA Grape - Sen Lee Wholesale Market

Variety
Origin
Importer
Exporter
Packer
Brand
Est. Volume Price
Est. CIF Price
Quality

VARIETY: SWEET SAPPHIRE



Origin :	South Africa
Importer:	Sen Lee
Exporter:	N/A
Packer:	N/A
Brand:	N/A
Est. Volume Price:	MYR 75.00
Est. CIF Price:	USD 15.91 / MYR 64.58
Quality / Format:	Good / 10 x 500g

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Thank You

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