

MALAYSIA MARKET OBSERVATION OF

RSA & India Grapes

Fruit-X Asia | 07 May 2021

Week 19



Fruit-X

Overview

- RSA Grape
 - Frespro, Wholesale Market
 - Hoi Yong, Wholesale Market
 - Boon Kee, Wholesale Market
 - Mybiz, Wholesale Market
 - Soon Hoi, Wholesale Market
 - K&T, Wholesale Market
 - YAC, Wholesale Market
- India Grape
 - Boon Kee, Wholesale Market
 - Eastern Green, Wholesale Market
- Chile Grape
 - Hoi Yong, Wholesale Market



Reference of estimated CIF Price

- Importers: 8% Gross profit to be deducted.
- Import cost:
 - 5% of the invoice price.
 - RM 1 per carton clearance and trucking
 - RM 1 per carton storage



RSA Grape - Frespro Wholesale Market



Variety
Origin
Importer
Exporter
Packer
Brand
Est. Volume Price
Est. CIF Price
Quality

VARIETY: ADORA XL



Fruit-X

Origin :	South Africa
Importer:	Frespro
Exporter:	Karsten Marketing
Packer:	Suiderland Plase
Brand:	True South
Est. Volume Price:	MYR 55.00
Est. CIF Price:	USD 11.37 / MYR 46.18
Quality / Format:	Average / 5kg



VARIETY: ADORA XXL



Fruit-X

Origin :	South Africa
Importer:	Frespro
Exporter:	LCS Exports
Packer:	Sapex
Brand:	Sapex
Est. Volume Price:	MYR 55.00
Est. CIF Price:	USD 11.35 / MYR 46.08
Quality / Format:	Sorted and a little tired/ 5kg

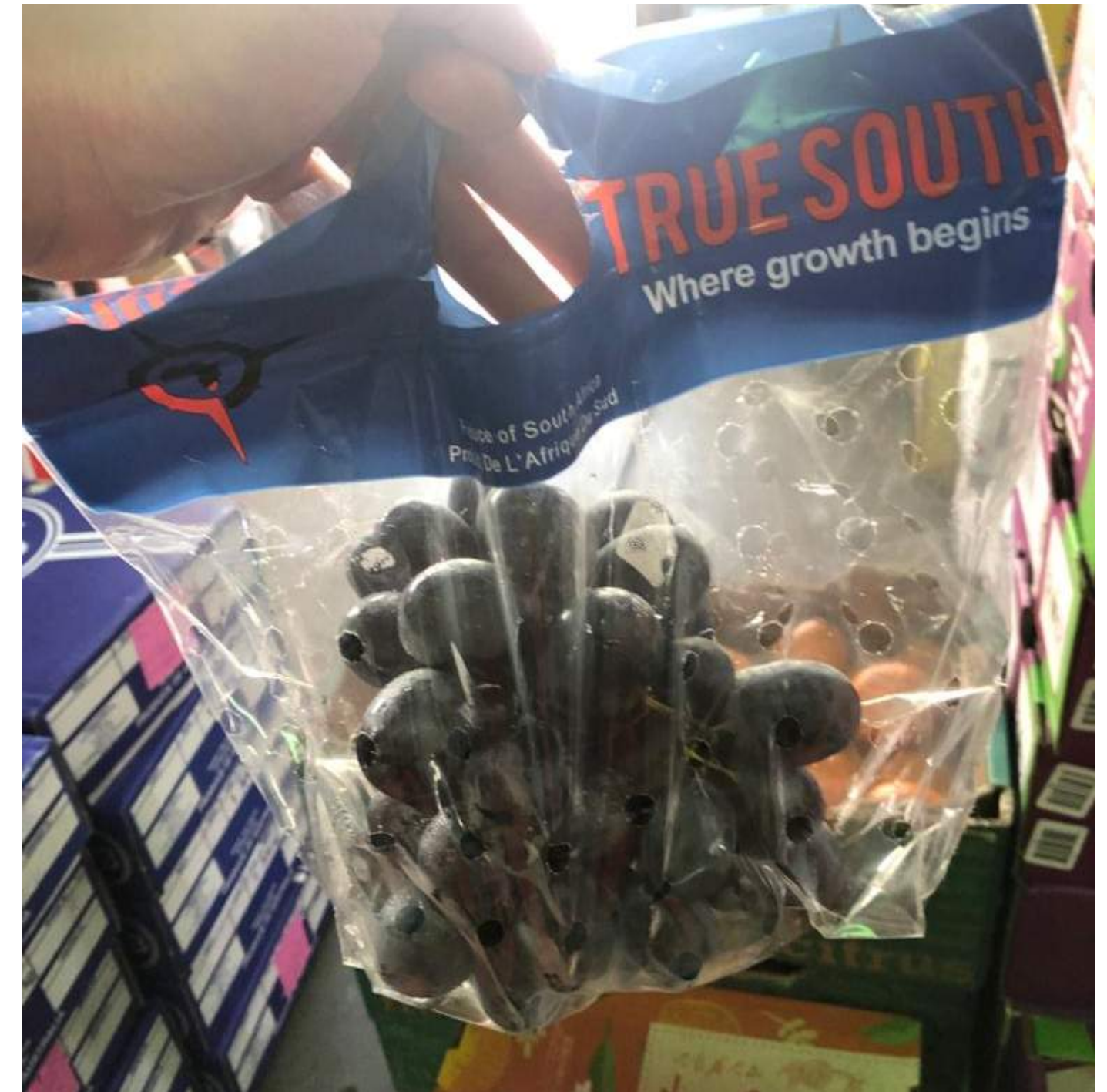


VARIETY: ADORA XXL



Fruit-X

Origin :	South Africa
Importer:	Frespro
Exporter:	Karsten Marketing
Packer:	Suiderland Plase
Brand:	True South
Est. Volume Price:	MYR 50.00
Est. CIF Price:	USD 10.19/ MYR 41.38
Quality / Format:	Good / 4.5kg



RSA & Chile Grape - Hoi Yong Wholesale Market



Variety
Origin
Importer
Exporter
Packer
Brand
Est. Volume Price
Est. CIF Price
Quality

VARIETY: AUTUMN ROYAL L



Origin :	South Africa
Importer:	LST
Exporter:	EXSA
Packer:	EXSA
Brand:	EXSA
Est. Volume Price:	MYR 65.00
Est. CIF Price:	USD 13.62 / MYR 55.28
Quality / Format:	Average / 5kg



VARIETY: CRIMSON



Fruit-X

Origin :	Chile
Importer:	Fruit-X Asia
Exporter:	Jupiter
Packer:	Jupiter
Brand:	Elara Gold
Est. Volume Price:	MYR 73.00
Est. CIF Price:	USD 15.60 / MYR 63.35
Quality / Format:	Small berries, moderate dried stems / 5.5kg



VARIETY: AUTUMN CRISP XXL



Fruit-X

Origin :	South Africa
Importer:	Soon Huat
Exporter:	Core Fruit
Packer:	Core Fruit
Brand:	Core
Est. Volume Price:	MYR 80.00
Est. CIF Price:	USD 16.84 / MYR 68.37
Quality / Format:	Small rot and yellow-ish berries but overall OK / 5.5kg



RSA & India Grape - Boon Kee Wholesale Market



Variety
Origin
Importer
Exporter
Packer
Brand
Est. Volume Price
Est. CIF Price
Quality

VARIETY: SONAKA



Fruit-X

Origin :	India
Importer:	Boon Kee Supply
Exporter:	KBC Agro Exports
Packer:	KBC
Brand:	KBC
Est. Volume Price:	MYR 40.00
Est. CIF Price:	USD 8.14 / MYR 33.04
Quality / Format:	Small berries but overall OK / 5kg

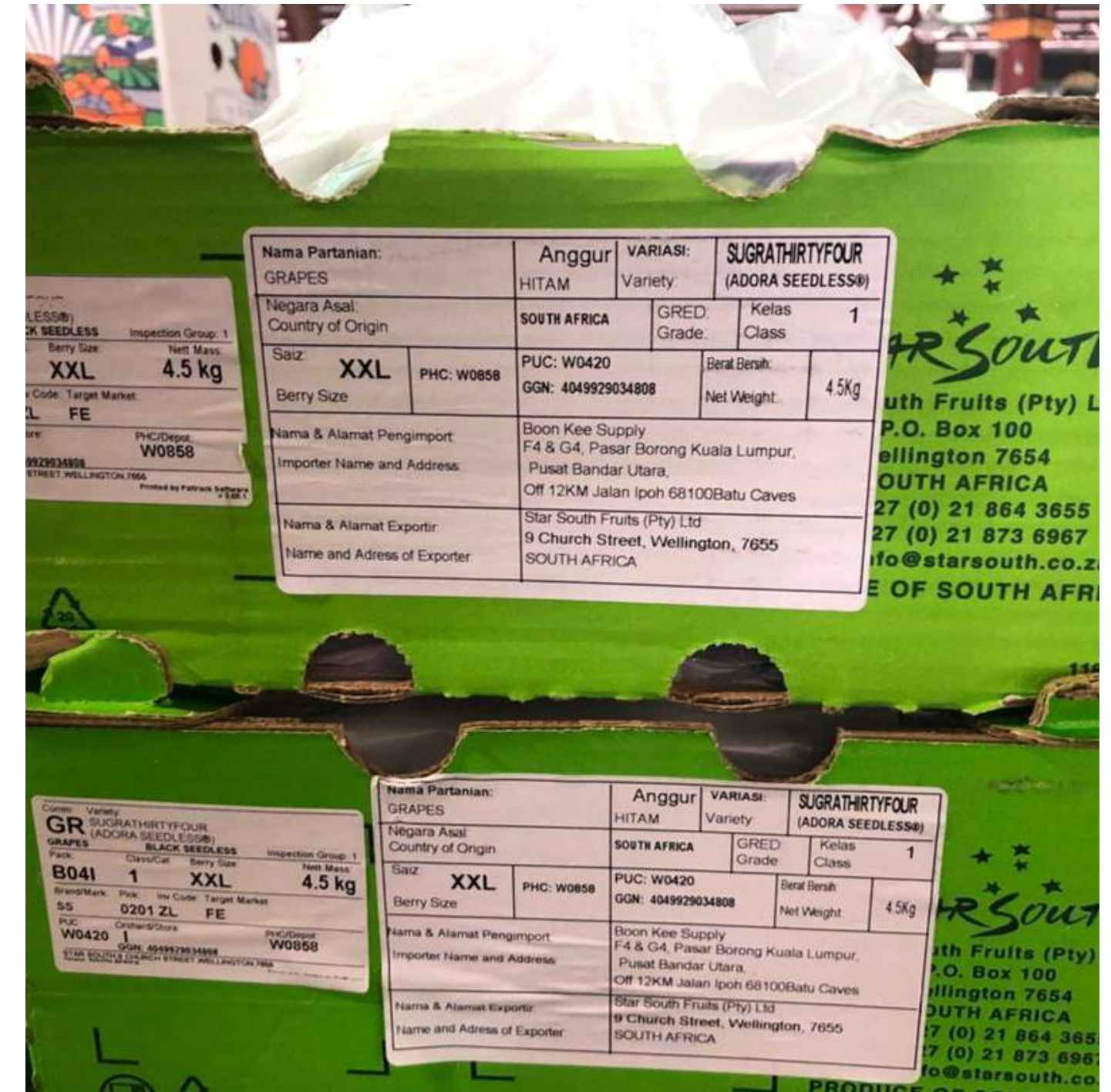


VARIETY: ADORA XXL

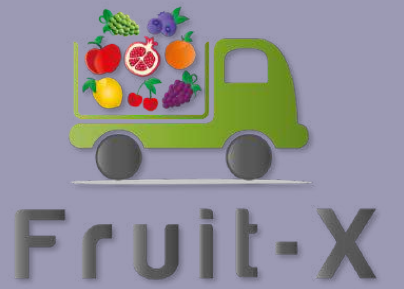


Fruit-X

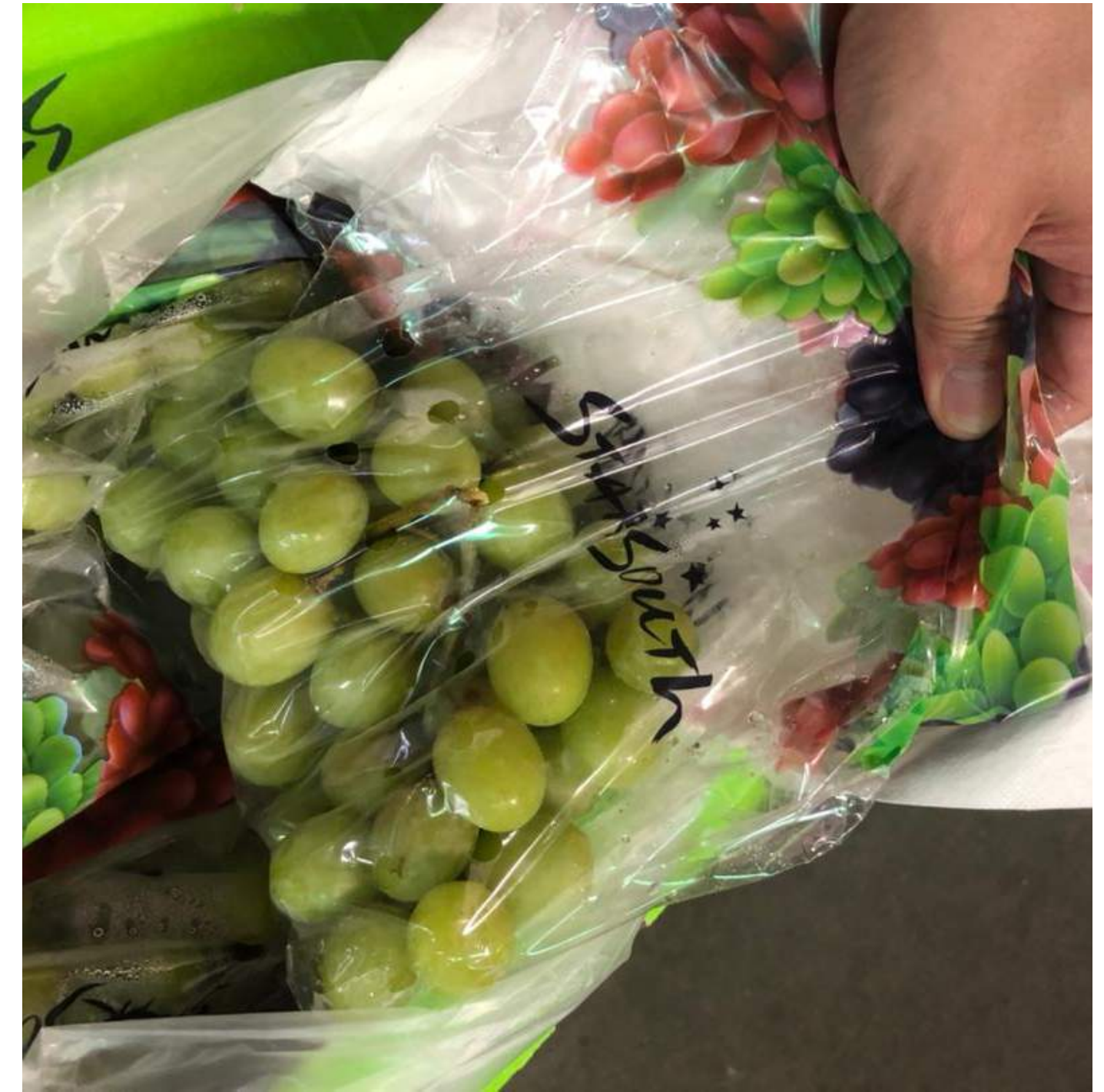
Origin :	South Africa
Importer:	Boon Kee Supply
Exporter:	Star South Fruits
Packer:	Star South
Brand:	Star South
Est. Volume Price:	MYR 65.00
Est. CIF Price:	USD 13.62 / MYR 55.28
Quality / Format:	Good / 5kg



VARIETY: AUTUMN CRISP XL



Origin :	South Africa
Importer:	Boon Kee Supply
Exporter:	Star South Fruits
Packer:	Star South
Brand:	Star South
Est. Volume Price:	MYR 60.00
Est. CIF Price:	USD 12.36 / MYR 50.17
Quality / Format:	Some yellow-ish berries but overall OK / 4.5kg



VARIETY: CRIMSON XL



Fruit-X

Origin :	South Africa
Importer:	Boon Kee Supply
Exporter:	Kallos Far East
Packer:	Southern Cross Marketing & Management
Brand:	Estate Fruit
Est. Volume Price:	MYR 50.00
Est. CIF Price:	USD 10.34 / MYR 41.99
Quality / Format:	Average / 4.5kg

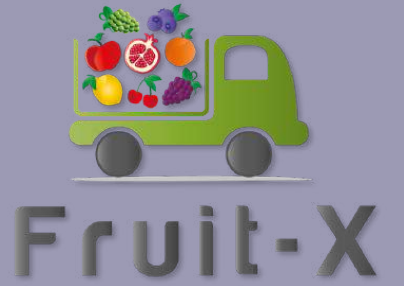


RSA Grape - Mybiz Wholesale Market



Variety
Origin
Importer
Exporter
Packer
Brand
Est. Volume Price
Est. CIF Price
Quality

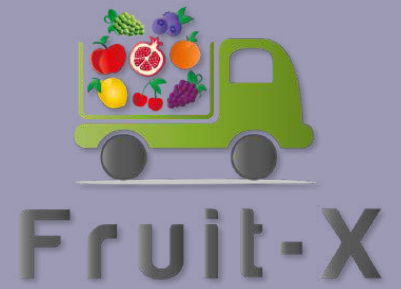
VARIETY: CRIMSON L



Origin :	South Africa
Importer:	N/A
Exporter:	Southern Fruit Growers
Packer:	Southern Fruit Growers
Brand:	Southern Classique
Est. Volume Price:	MYR 60.00
Est. CIF Price:	USD 12.58 / MYR 51.08
Quality / Format:	Good / 5kg



VARIETY: AUTUMN CRISP



Origin :	South Africa
Importer:	N/A
Exporter:	Karsten
Packer:	New Fresh
Brand:	Hydix
Est. Volume Price:	MYR 70.00
Est. CIF Price:	USD 14.57 / MYR 59.17
Quality / Format:	Minor rot and yellowish berries but overall OK/ 5kg

NO PHOTO TO
SHOW

VARIETY: AUTUMN CRISP XL



Fruit-X

Origin :	South Africa
Importer:	YAC
Exporter:	Sapex Exports
Packer:	Sapex
Brand:	Sapex
Est. Volume Price:	MYR 50.00
Est. CIF Price:	USD 10.04 / MYR 40.77
Quality / Format:	Some rot and yellowish berries but overall slightly below average/4.5kg



RSA Grape - Soon Hoi Wholesale Market



Variety
Origin
Importer
Exporter
Packer
Brand
Est. Volume Price
Est. CIF Price
Quality

VARIETY: ADORA XL



Fruit-X

Origin :	South Africa
Importer:	N/A
Exporter:	Dole
Packer:	Dole
Brand:	Dole
Est. Volume Price:	MYR 65.00
Est. CIF Price:	USD 13.69 / MYR 55.58
Quality / Format:	Some cracked/split berries / 5kg



VARIETY: ADORA L



Fruit-X

Origin :	South Africa
Importer:	Soon Huat
Exporter:	Karsten Marketing
Packer:	New Fresh
Brand:	Hydix
Est. Volume Price:	MYR 75.00
Est. CIF Price:	USD 15.96 / MYR 64.78
Quality / Format:	Good / 5kg



VARIETY: ADORA XXL



Fruit-X

Origin :	South Africa
Importer:	Chop Tong Guan
Exporter:	Dole
Packer:	Dole
Brand:	Dole
Est. Volume Price:	MYR 70.00
Est. CIF Price:	USD 14.77 / MYR 59.98
Quality / Format:	Good / 4.5kg



VARIETY: AUTUMN CRISP L



Origin :	South Africa
Importer:	Soon Huat
Exporter:	Core Fruit
Packer:	Core
Brand:	Core
Est. Volume Price:	MYR 75.00
Est. CIF Price:	USD 15.76 / MYR 63.97
Quality / Format:	Some rot and yellow-ish berries but overall OK / 5.5kg

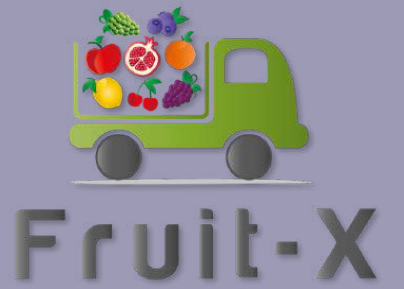


RSA Grape - K&T Wholesale Market

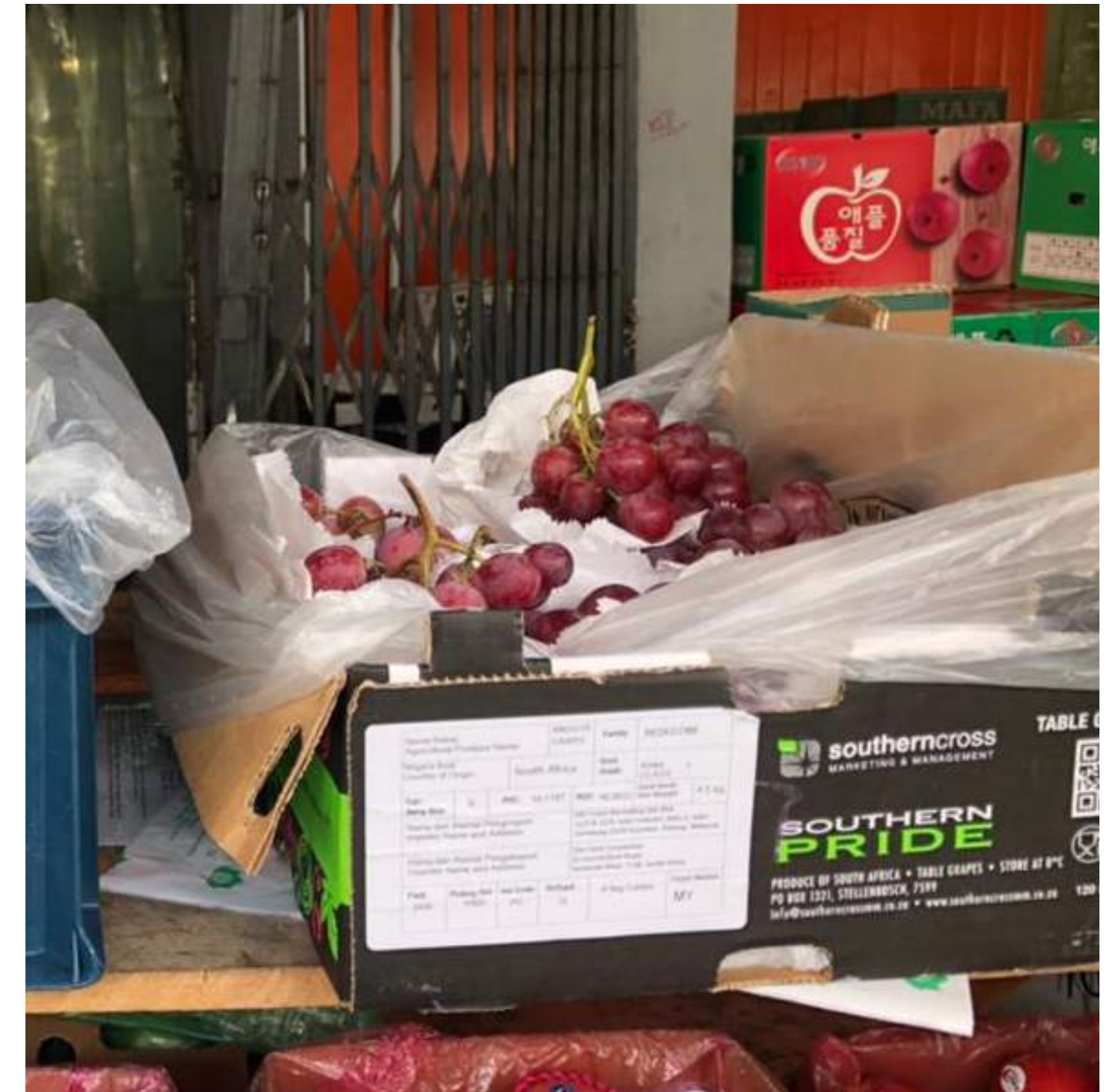


Variety
Origin
Importer
Exporter
Packer
Brand
Est. Volume Price
Est. CIF Price
Quality

VARIETY: RED GLOBE



Origin :	South Africa
Importer:	K&T Fresh Marketing
Exporter:	The Fresh Connection
Packer:	Southern Cross Marketing & Management
Brand:	Southern Pride
Est. Volume Price:	MYR 25.00
Est. CIF Price:	USD 4.73 / MYR 19.19
Quality / Format:	Some cracked/split berries / 4.5kg



India Grape - Eastern Green Fruits Wholesale Market



Variety
Origin
Importer
Exporter
Packer
Brand
Est. Volume Price
Est. CIF Price
Quality

VARIETY: SONAKA



Fruit-X

Origin :	India
Importer:	Aaniigo Enterprise
Exporter:	Natural Agro India Trading Corporation
Packer:	Natural Agro India Trading Corporation
Brand:	JFresh
Est. Volume Price:	MYR 50.00
Est. CIF Price:	USD 10.40 / MYR 42.24
Quality / Format:	Good / 5kg



RSA Grape - YAC Wholesale Market

Variety
Origin
Importer
Exporter
Packer
Brand
Est. Volume Price
Est. CIF Price
Quality



VARIETY: CRIMSON L



Fruit-X

Origin :	South Africa
Importer:	N/A
Exporter:	Southern Fruit Growers
Packer:	Southern Fruit Growers
Brand:	Southern Classique
Est. Volume Price:	MYR 60.00
Est. CIF Price:	USD 12.61 / MYR 51.19
Quality / Format:	Average / 5kg

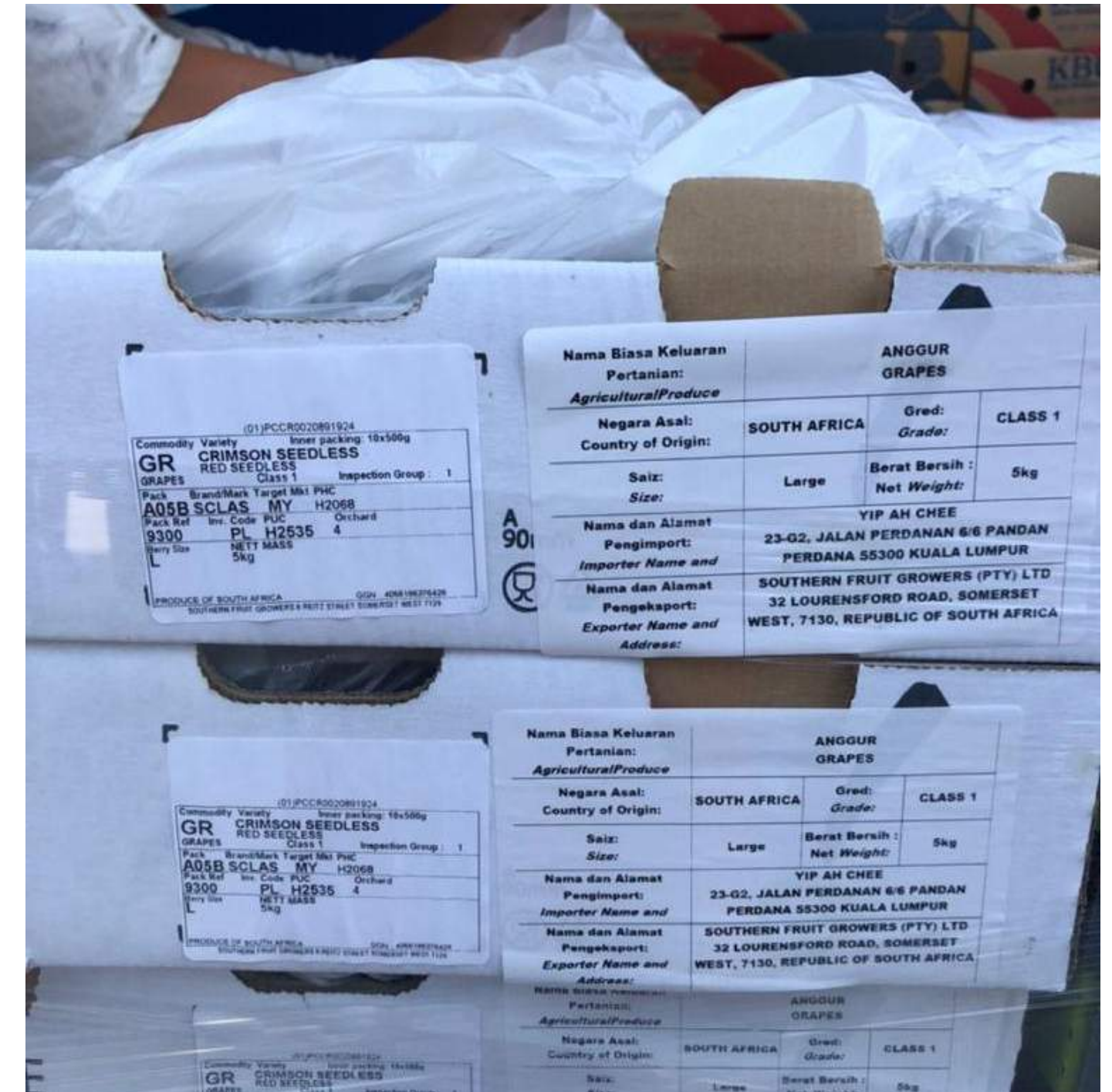


VARIETY: ADORA XXL



Fruit-X

Origin :	South Africa
Importer:	YAC
Exporter:	Sapex Exports
Packer:	Sapex
Brand:	Sapex
Est. Volume Price:	MYR 60.00
Est. CIF Price:	USD 12.51 / MYR 50.78
Quality / Format:	Good / 4.5kg





Fruit-X

Thank You

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