

MALAYSIA MARKET OBSERVATION OF

RSA & India Grapes

Fruit-X Asia | 16 April 2021

Week 16



Fruit-X

Overview

- RSA Grape
 - YAC, Wholesale Market
 - Seng Hup, Wholesale Market
 - HPO, Wholesale Market
 - Gold Marry, Wholesale Market
 - LST, Wholesale Market
 - Mybiz, Wholesale Market
 - Poo Trading, Wholesale Market
 - MST, Wholesale Market
 - Soon Hoi, Wholesale Market
- India Grape
 - YAC Wholesale Market
 - Seng Hup, Wholesale Market
 - HPO, Wholesale Market
 - Gold Marry, Wholesale Market
 - LST, Wholesale Market
 - Mybiz, Wholesale Market



Reference of estimated CIF Price

- Importers: 8% Gross profit to be deducted.
- Import cost:
 - 5% of the invoice price.
 - RM 1 per carton clearance and trucking
 - RM 1 per carton storage

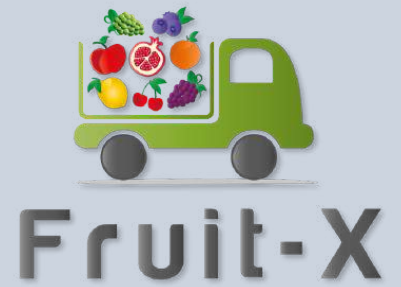


RSA & India Grape - YAC Wholesale Market



Variety
Origin
Importer
Exporter
Packer
Brand
Est. Volume Price
Est. CIF Price
Quality

VARIETY: CRIMSON L



Origin :	South Africa
Importer:	Yip Ah Chee
Exporter:	Southern Fruit Growers
Packer:	Southern Fruit Growers
Brand:	Southern Classique
Est. Volume Price:	MYR 45.00
Est. CIF Price:	USD 9.21/ MYR 37.39
Quality / Format:	Some sulphur spots but overall OK/ 5kg



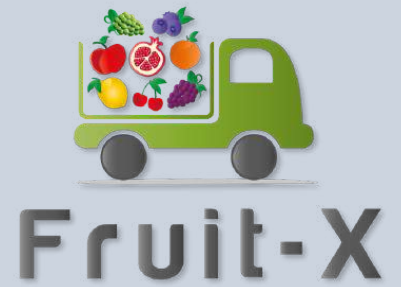
VARIETY: ADORA XL



Origin :	South Africa
Importer:	Yip Ah Chee
Exporter:	LCS Exports
Packer:	Sapex
Brand:	Sapex
Est. Volume Price:	MYR 55.00
Est. CIF Price:	USD 11.37 / MYR 46.18
Quality / Format:	Good / 5kg



VARIETY: ADORA XXL



Origin :	South Africa
Importer:	Yip Ah Chee
Exporter:	LCS Exports
Packer:	Sapex
Brand:	Sapex
Est. Volume Price:	MYR 60.00
Est. CIF Price:	USD 12.51 / MYR 50.78
Quality / Format:	Good / 4.5kg



VARIETY: ADORA XXL



Origin :	South Africa
Importer:	Yip Ah Chee
Exporter:	Growers by Nature
Packer:	Growers by Nature
Brand:	Growers by Nature
Est. Volume Price:	MYR 60.00
Est. CIF Price:	USD 12.48 / MYR 50.68
Quality / Format:	Good / 4.5kg



VARIETY: MIDNIGHT BEAUTY XL



Origin :	South Africa
Importer:	Yip Ah Chee
Exporter:	AM Fresh
Packer:	AM Fresh
Brand:	Loco
Est. Volume Price:	MYR 35.00
Est. CIF Price:	USD 6.99 / MYR 28.39
Quality / Format:	Good / 4.5kg



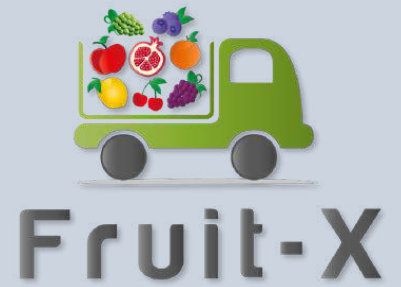
VARIETY: MIDNIGHT BEAUTY XXL



Origin :	South Africa
Importer:	Yip Ah Chee
Exporter:	AM Fresh
Packer:	AM Fresh
Brand:	Loco
Est. Volume Price:	MYR 40.00
Est. CIF Price:	USD 8.13 / MYR 32.99
Quality / Format:	Good / 4.5kg



VARIETY: AUTUMN ROYAL L



Origin :	South Africa
Importer:	Yip Ah Chee
Exporter:	Down South
Packer:	Southern Cross Marketing & Management
Brand:	Southern Cross
Est. Volume Price:	MYR 50.00
Est. CIF Price:	USD 10.24 / MYR 41.58
Quality / Format:	Some dried stems & minor rot / 5kg



VARIETY: MELODY L



Origin :	South Africa
Importer:	Yip Ah Chee
Exporter:	N/A
Packer:	N/A
Brand:	N/A
Est. Volume Price:	MYR 35.00
Est. CIF Price:	USD 6.87 / MYR 27.88
Quality / Format:	Soft & undersize / 5kg

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VARIETY: SUPER SONAKA



Origin :	India
Importer:	Yip Ah Chee
Exporter:	KBC Agro Exports
Packer:	KBC
Brand:	KBC
Est. Volume Price:	MYR 35.00
Est. CIF Price:	USD 7.00 / MYR 28.44
Quality / Format:	Irregular sizing & undersize / 5kg



RSA Grape - Seng Hup Wholesale Market



VARIETY: CRIMSON L



Origin :	South Africa
Importer:	Seng Hup
Exporter:	N/A
Packer:	N/A
Brand:	Southern
Est. Volume Price:	MYR 50.00
Est. CIF Price:	USD 10.32 / MYR 41.88
Quality / Format:	Good / 5kg

NO PHOTO TO
SHOW

VARIETY: SWEET GLOBE XL



Origin :	South Africa
Importer:	Seng Hup
Exporter:	N/A
Packer:	N/A
Brand:	VSF
Est. Volume Price:	MYR 70.00
Est. CIF Price:	USD 14.62 / MYR 59.37
Quality / Format:	Good / 5kg

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VARIETY: SWEET JOY L



Origin :	South Africa
Importer:	Seng Hup
Exporter:	N/A
Packer:	N/A
Brand:	VSF
Est. Volume Price:	MYR 50.00
Est. CIF Price:	USD 10.27 / MYR 41.68
Quality / Format:	Good / 5kg

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VARIETY: ADORA XXL



Origin :	South Africa
Importer:	Seng Hup
Exporter:	N/A
Packer:	N/A
Brand:	Southern Classique
Est. Volume Price:	MYR 60.00
Est. CIF Price:	USD 12.48 / MYR 50.68
Quality / Format:	Good / 5kg

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RSA & India Grape - HPO Wholesale Market

Variety
Origin
Importer
Exporter
Packer
Brand
Est. Volume Price
Est. CIF Price
Quality



VARIETY: SCARLOTTA L



Origin :	South Africa
Importer:	Heng Huat Fruits
Exporter:	FLM SA/FVC International
Packer:	FVC International
Brand:	FVC
Est. Volume Price:	MYR 45.00
Est. CIF Price:	USD 9.18 / MYR 37.28
Quality / Format:	Good / 5kg



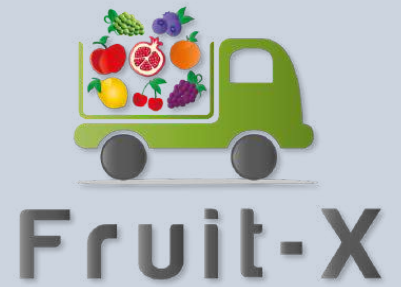
VARIETY: ADORA XL



Origin :	South Africa
Importer:	N/A
Exporter:	Lac Du Soleil
Packer:	In2Fruit
Brand:	In2Fruit
Est. Volume Price:	MYR 55.00
Est. CIF Price:	USD 11.37 / MYR 46.18
Quality / Format:	Some dried stems / 5kg



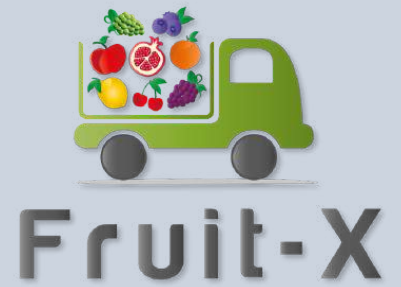
VARIETY: ADORA XL



Origin :	South Africa
Importer:	N/A
Exporter:	Karsten Marketing
Packer:	Suiderland Plase
Brand:	Hydix
Est. Volume Price:	MYR 60.00
Est. CIF Price:	USD 12.51 / MYR 50.78
Quality / Format:	Some dried stems / 4.5kg



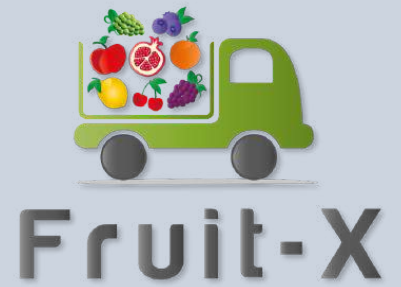
VARIETY: ADORA XXL



Origin :	South Africa
Importer:	Heng Hwa Fruits
Exporter:	Southern Fruit Growers
Packer:	Southern Fruit Growers
Brand:	Southern Classique
Est. Volume Price:	MYR 53.00
Est. CIF Price:	USD 10.90 / MYR 44.24
Quality / Format:	Good / 4.5kg



VARIETY: AUTUMN CRISP XL



Origin :	South Africa
Importer:	Soon Huat Fruits
Exporter:	Karsten Marketing
Packer:	Suiderland Plase
Brand:	Hydix
Est. Volume Price:	MYR 60.00
Est. CIF Price:	USD 12.31 / MYR 49.97
Quality / Format:	Good / 4.5kg



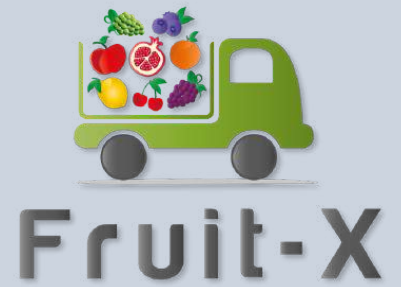
VARIETY: SWEET SAPPHIRE XL



Origin :	South Africa
Importer:	Heng Huat Fruits
Exporter:	FLM SA/FVC International
Packer:	FVC International
Brand:	FVC
Est. Volume Price:	MYR 50.00
Est. CIF Price:	USD 10.29 / MYR 41.78
Quality / Format:	Good / 4.5kg



VARIETY: SUPER SONAKA



Origin :	India
Importer:	Heng Huat Fruits
Exporter:	N/A
Packer:	N/A
Brand:	HH Fruits
Est. Volume Price:	MYR 40.00
Est. CIF Price:	USD 8.14 / MYR 33.04
Quality / Format:	Good / 5kg



RSA & India Grape - Gold Marry Wholesale Market



Fruit-X

Variety
Origin
Importer
Exporter
Packer
Brand
Est. Volume Price
Est. CIF Price
Quality

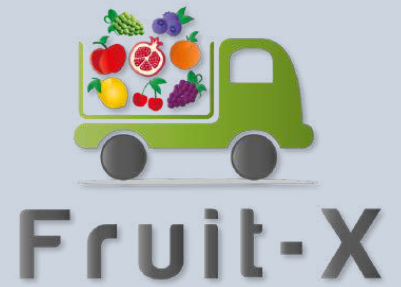
VARIETY: SUPER SONAKA



Origin :	India
Importer:	Everfresh Fruits Import Trading
Exporter:	Jathar Exports
Packer:	Jathar Exports
Brand:	Jathar Exports
Est. Volume Price:	MYR 45.00
Est. CIF Price:	USD 9.27 / MYR 37.64
Quality / Format:	Good / 5kg



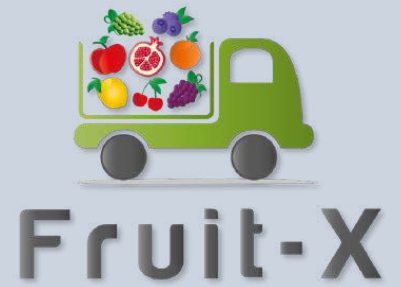
VARIETY: BLACK JUMBO



Origin :	India
Importer:	Gold Marry
Exporter:	Sairaj Exports
Packer:	Sairaj Exports
Brand:	Sairaj Exports
Est. Volume Price:	MYR 45.00
Est. CIF Price:	USD 9.23 / MYR 37.49
Quality / Format:	Good / 5kg



VARIETY: CRIMSON L



Origin :	South Africa
Importer:	Gold Marry
Exporter:	Fruit Heart Exporters
Packer:	Lac Du Soleil
Brand:	In2Fruit
Est. Volume Price:	MYR 50.00
Est. CIF Price:	USD 10.32 / MYR 41.88
Quality / Format:	Good / 5kg

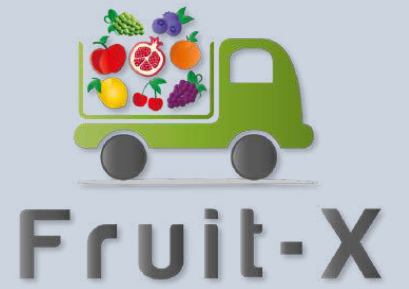


RSA & India Grape - LST Wholesale Market



Variety
Origin
Importer
Exporter
Packer
Brand
Est. Volume Price
Est. CIF Price
Quality

VARIETY: CRIMSON XL



Origin :	South Africa
Importer:	LST
Exporter:	N/A
Packer:	N/A
Brand:	Welgevind
Est. Volume Price:	MYR 48.00
Est. CIF Price:	USD 9.89 / MYR 40.15
Quality / Format:	NA / 4.5kg



VARIETY: SWEET JOY L



Origin :	South Africa
Importer:	LST
Exporter:	EXSA
Packer:	EXSA
Brand:	EXSA
Est. Volume Price:	MYR 52.00
Est. CIF Price:	USD 10.67 / MYR 43.32
Quality / Format:	Some dried stems / 5kg



VARIETY: AUTUMN ROYAL L



Origin :	South Africa
Importer:	LST
Exporter:	EXSA
Packer:	EXSA
Brand:	EXSA
Est. Volume Price:	MYR 57.00
Est. CIF Price:	USD 11.80 / MYR 47.92
Quality / Format:	Good / 5kg

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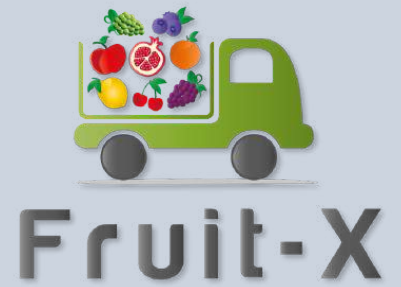
VARIETY: SWEET GLOBE



Origin :	South Africa
Importer:	LST
Exporter:	EXSA
Packer:	EXSA
Brand:	EXSA
Est. Volume Price:	MYR 65.00
Est. CIF Price:	USD 13.39 / MYR 54.36
Quality / Format:	Some dried stems / 5kg



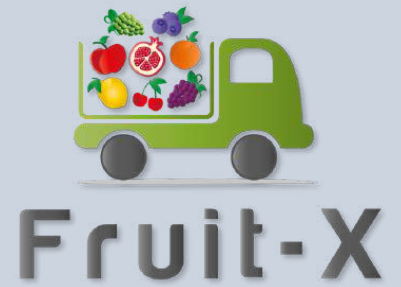
VARIETY: SONAKA



Origin :	India
Importer:	LST
Exporter:	N/A
Packer:	N/A
Brand:	S
Est. Volume Price:	MYR 40.00
Est. CIF Price:	USD 8.14 / MYR 33.04
Quality / Format:	Some overripeness / 5kg



VARIETY: BLACK JUMBO



Origin :	India
Importer:	LST
Exporter:	N/A
Packer:	N/A
Brand:	S
Est. Volume Price:	MYR 40.00
Est. CIF Price:	USD 8.10 / MYR 32.89
Quality / Format:	Some dried stems / 5kg

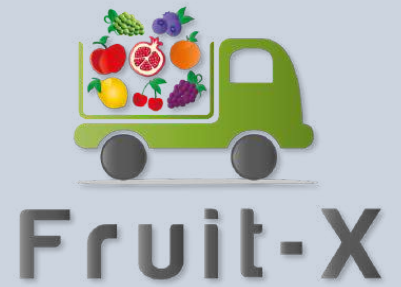


RSA & India Grape - Mybiz Wholesale Market

Variety
Origin
Importer
Exporter
Packer
Brand
Est. Volume Price
Est. CIF Price
Quality



VARIETY: SWEET GLOBE



Origin :	South Africa
Importer:	N/A
Exporter:	N/A
Packer:	N/A
Brand:	FVC Marketing
Est. Volume Price:	MYR 45.00
Est. CIF Price:	USD 8.91 / MYR 36.17
Quality / Format:	Just okay / 4.5kg



VARIETY: AUTUMN ROYAL XXL



Origin :	South Africa
Importer:	Mybiz
Exporter:	Angon Fruit
Packer:	N/A
Brand:	Angon Fruit
Est. Volume Price:	MYR 60.00
Est. CIF Price:	USD 12.51 / MYR 50.78
Quality / Format:	Good / 10 x 500g



VARIETY: SWEET GLOBE



Origin :	South Africa
Importer:	Mybiz
Exporter:	Angon Fruit
Packer:	N/A
Brand:	Angon Fruit
Est. Volume Price:	MYR 60.00
Est. CIF Price:	USD 12.31 / MYR 49.97
Quality / Format:	Good / 10 x 500g



VARIETY: BLACK JUMBO



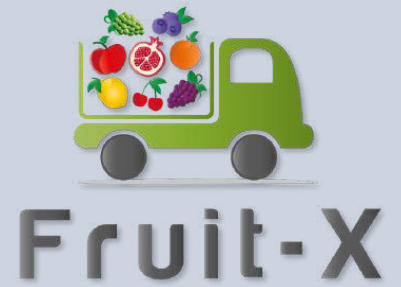
Origin :	India
Importer:	N/A
Exporter:	N/A
Packer:	N/A
Brand:	Saboro
Est. Volume Price:	MYR 40.00
Est. CIF Price:	USD 8.10 / MYR 32.89
Quality / Format:	Good / 10 x 500g



RSA & India Grape - Poo Trading Wholesale Market



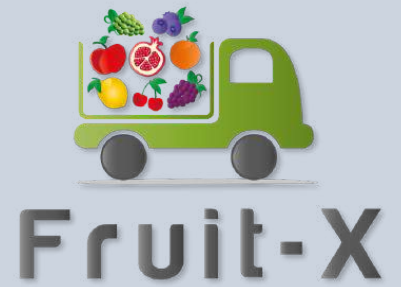
VARIETY: CRIMSON L



Origin :	South Africa
Importer:	YAC
Exporter:	Viva Tiger
Packer:	N/A
Brand:	N/A
Est. Volume Price:	MYR 50.00
Est. CIF Price:	USD 10.33 / MYR 41.92
Quality / Format:	Good / 10 x 500g



VARIETY: SONAKA



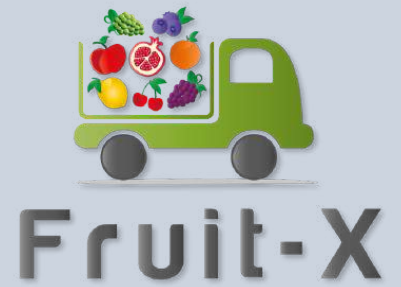
Origin :	India
Importer:	Hoi Yong Fruit
Exporter:	Monsoon Foods
Packer:	N/A
Brand:	Loco
Est. Volume Price:	MYR 50.00
Est. CIF Price:	USD 10.40 / MYR 42.21
Quality / Format:	Good / 10 x 500g



RSA Grape - MST Wholesale Market



VARIETY: SWEET GLOBE



Origin :	South Africa
Importer:	MST Fruits
Exporter:	Mooigezicht Estates
Packer:	N/A
Brand:	N/A
Est. Volume Price:	MYR 60.00
Est. CIF Price:	USD 12.31 / MYR 49.97
Quality / Format:	Good / 10 x 500g



VARIETY: AUTUMN ROYAL L



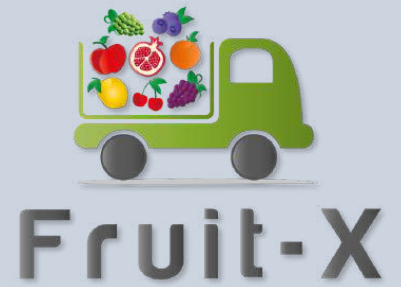
Origin :	South Africa
Importer:	MST Fruits
Exporter:	Southern Fruits Growers
Packer:	N/A
Brand:	Southern Classique
Est. Volume Price:	MYR 60.00
Est. CIF Price:	USD 12.51 / MYR 50.78
Quality / Format:	Good / 10 x 500g



RSA Grape - Soon Hoi Wholesale Market



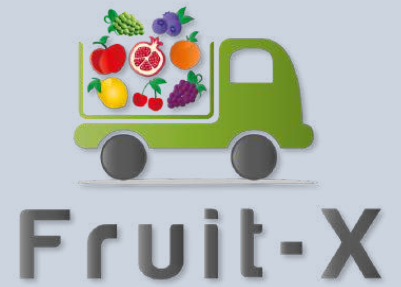
VARIETY: SWEET GLOBE



Origin :	South Africa
Importer:	MST Fruits
Exporter:	Angon Fruit
Packer:	N/A
Brand:	Angon
Est. Volume Price:	MYR 65.00
Est. CIF Price:	USD 13.44 / MYR 54.57
Quality / Format:	Good / 10 x 500g



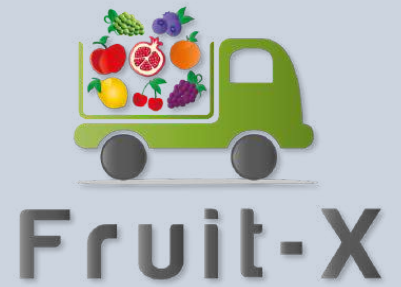
VARIETY: ADORA



Origin :	South Africa
Importer:	Everfresh
Exporter:	LAC DU SOLEI
Packer:	N/A
Brand:	In2Fruit
Est. Volume Price:	MYR 60.00
Est. CIF Price:	USD 12.51 / MYR 50.78
Quality / Format:	Good / 10 x 500g



VARIETY: SWEET SAPPHIRE



Origin :	South Africa
Importer:	Heng Huat
Exporter:	FLM SA
Packer:	N/A
Brand:	FVC int.
Est. Volume Price:	MYR 55.00
Est. CIF Price:	USD 11.42 / MYR 46.38
Quality / Format:	Good / 4.5kg





Fruit-X

Thank You

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