

MALAYSIA MARKET OBSERVATION OF

RSA & India Grapes

Fruit-X Asia | 23 April 2021

Week 17



Fruit-X

Overview

- RSA Grape
 - Poo Trading, Wholesale Market
 - Soon Hoi, Wholesale Market
 - Mybiz, Wholesale Market
 - Khai Shen, Wholesale Market
 - Seng Hup, Wholesale Market
 - YAC, Wholesale Market
 - Quanson, Wholesale Market
 - LST, Wholesale Market
- India Grape
 - Poo Trading, Wholesale Market
 - Gold Marry, Wholesale Market
 - Khai Shen, Wholesale Market
 - YAC, Wholesale Market
 - Quanson, Wholesale Market



Reference of estimated CIF Price

- Importers: 8% Gross profit to be deducted.
- Import cost:
 - 5% of the invoice price.
 - RM 1 per carton clearance and trucking
 - RM 1 per carton storage



RSA & India Grape - Poo Trading Wholesale Market



VARIETY: CRIMSON L



Origin :	South Africa
Importer:	Yip Ah Chee
Exporter:	Viva Tiger
Packer:	N/A
Brand:	N/A
Est. Volume Price:	MYR 50.00
Est. CIF Price:	USD 10.32 / MYR 41.88
Quality / Format:	Look Good / 5kg



VARIETY: SONAKA



Origin :	India
Importer:	Hoi Yong Fruit
Exporter:	Monsoon Foods
Packer:	N/A
Brand:	LOCO
Est. Volume Price:	MYR 50.00
Est. CIF Price:	USD 10.41 / MYR 42.25
Quality / Format:	Look Good / 5kg



RSA Grape - Soon Hoi Wholesale Market



Variety
Origin
Importer
Exporter
Packer
Brand
Est. Volume Price
Est. CIF Price
Quality

VARIETY: SWEET JOY



Origin :	South Africa
Importer:	Fruit-X
Exporter:	Dole South Africa
Packer:	N/A
Brand:	DOLE
Est. Volume Price:	MYR 50.00
Est. CIF Price:	USD 10.27 / MYR 41.68
Quality / Format:	Look Good / 5kg (10 x 500g)



VARIETY: AUTUMN CRISP (SUGRA 35)



Origin :	South Africa
Importer:	LST Fresh Fruits
Exporter:	Favourite Fresh Exports
Packer:	N/A
Brand:	N/A
Est. Volume Price:	MYR 50.00
Est. CIF Price:	USD 10.04 / MYR 40.77
Quality / Format:	Look Good / 5kg (10 x 500g)



RSA Grape - Mybiz Wholesale Market



Variety
Origin
Importer
Exporter
Packer
Brand
Est. Volume Price
Est. CIF Price
Quality

VARIETY: AUTUMN ROYAL XXL



Origin :	South Africa
Importer:	MYBIZ
Exporter:	Angon Fruit
Packer:	N/A
Brand:	Angon Fruit
Est. Volume Price:	USD 13.00
Est. CIF Price:	USD 12.46 / MYR 50.58
Quality / Format:	Good quality / 5kg (10 x 500g)



VARIETY: SWEET GLOBE



Origin :	South Africa
Importer:	MYBIZ
Exporter:	Angon Fruit
Packer:	N/A
Brand:	Angon Fruit
Est. Volume Price:	USD 13.00
Est. CIF Price:	USD 12.46 / MYR 50.58
Quality / Format:	Good quality / 5kg (10 x 500g)



India Grape - Gold Marry Wholesale Market



VARIETY: BLACK JUMBO



Origin :	India
Importer:	Sin Lee
Exporter:	N/A
Packer:	N/A
Brand:	Green Valley Fruits
Est. Volume Price:	MYR 50.00
Est. CIF Price:	USD 10.37 / MYR 42.09
Quality / Format:	Average / 5kg



VARIETY: SONAKA



Origin :	India
Importer:	N/A
Exporter:	Sairaj
Packer:	Sairaj
Brand:	Sairaj
Est. Volume Price:	MYR 45.00
Est. CIF Price:	USD 9.27 / MYR 37.64
Quality / Format:	Dried stems yellow berries / 5kg



RSA & India Grape - Khai Shen Wholesale Market



Variety
Origin
Importer
Exporter
Packer
Brand
Est. Volume Price
Est. CIF Price
Quality

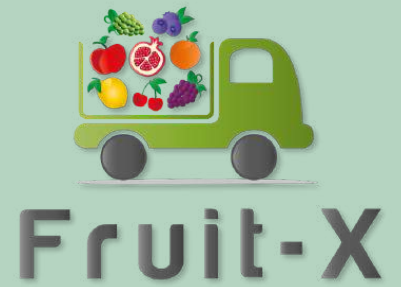
VARIETY: SWEET SAPPHIRE



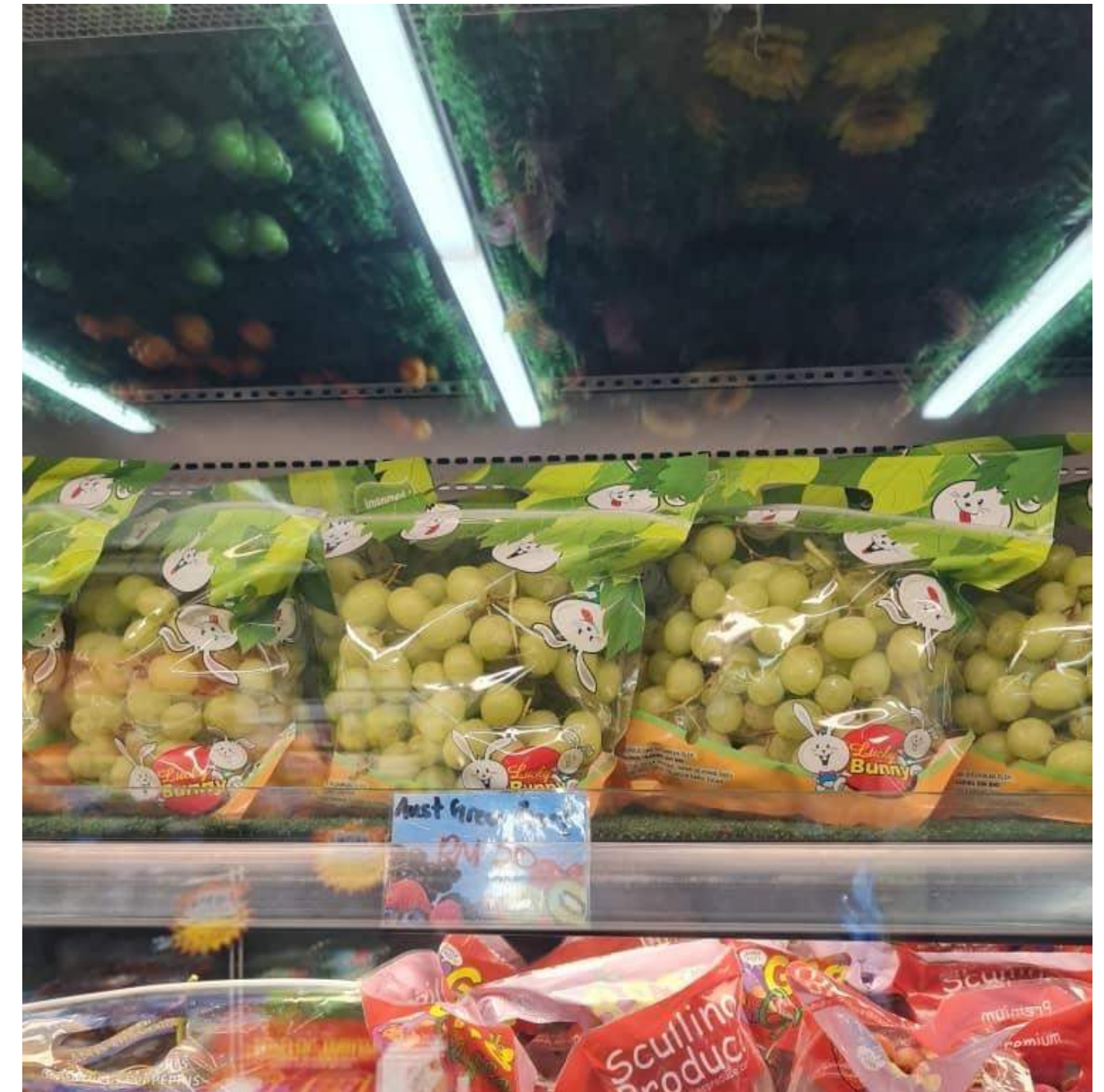
Origin :	South Africa
Importer:	Khai Shen
Exporter:	N/A
Packer:	N/A
Brand:	Lucky Bunny (presumably Khaishen own brand after repacked) / EXSA
Est. Volume Price:	MYR 65.00
Est. CIF Price:	USD 13.67 / MYR 55.48
Quality / Format:	Average / 5kg



VARIETY: SWEET GLOBE



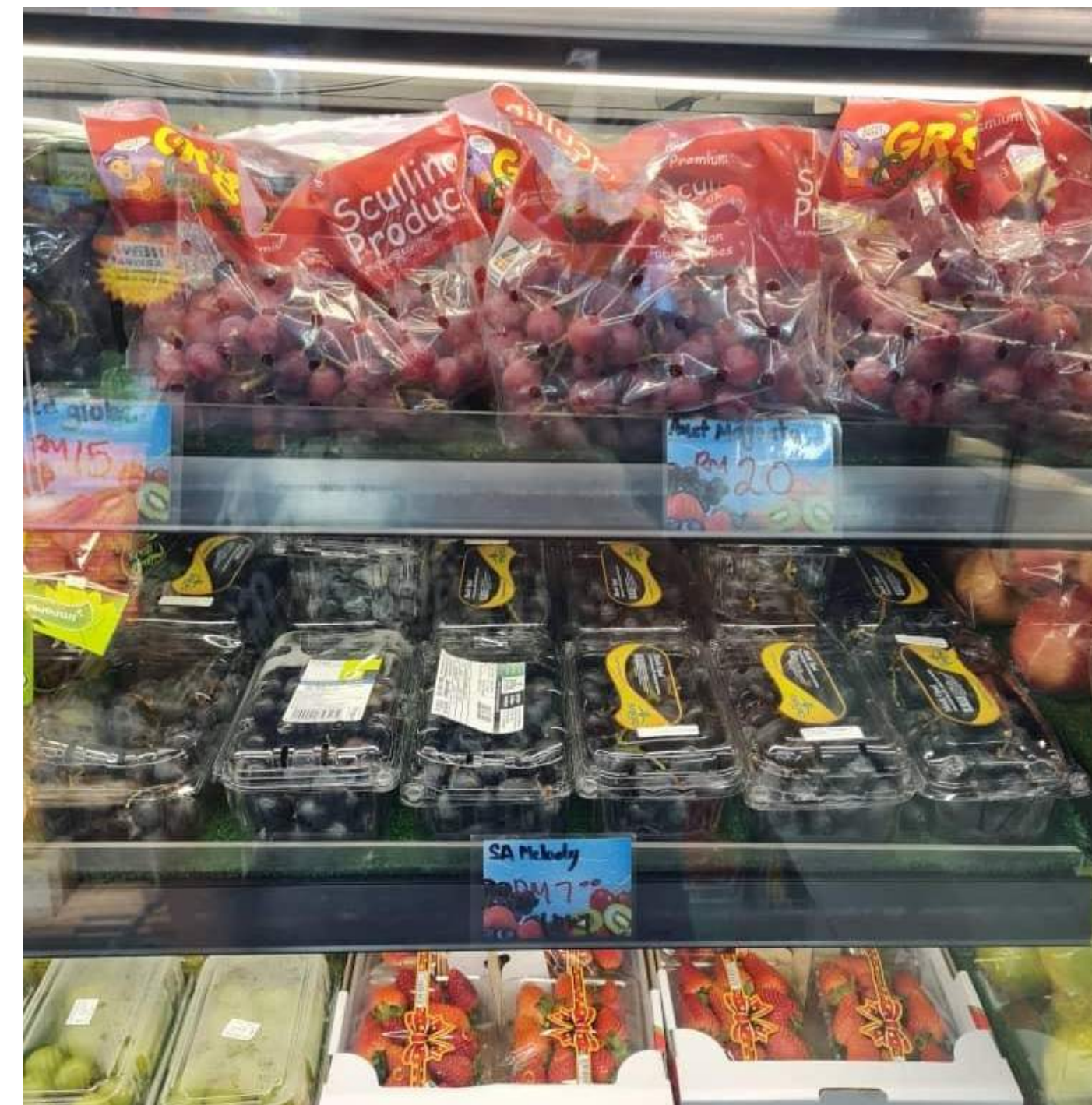
Origin :	South Africa
Importer:	Khai Shen
Exporter:	Le Roux
Packer:	Le Roux
Brand:	Le Roux
Est. Volume Price:	MYR 65.00
Est. CIF Price:	USD 13.49 / MYR 54.77
Quality / Format:	Dried stems and yellow berries / 5kg



VARIETY: JUMBO (BLACK OPAL)



Origin :	India
Importer:	N/A
Exporter:	N/A
Packer:	Saboro
Brand:	Saboro
Est. Volume Price:	MYR 50.00
Est. CIF Price:	USD 10.37 / MYR 42.09
Quality / Format:	Dried berries and brown stems / 5kg



RSA Grape - Seng Hup Wholesale Market



Variety
Origin
Importer
Exporter
Packer
Brand
Est. Volume Price
Est. CIF Price
Quality

VARIETY: CRIMSON L



Origin :	South Africa
Importer:	Seng Hup
Exporter:	N/A
Packer:	N/A
Brand:	Southern
Est. Volume Price:	MYR 60.00
Est. CIF Price:	USD 12.58 / MYR 51.08
Quality / Format:	Good / 5kg

NO PHOTO TO
SHOW

VARIETY: SWEET JOY L



Origin :	South Africa
Importer:	Seng Hup
Exporter:	N/A
Packer:	N/A
Brand:	VSF
Est. Volume Price:	MYR 50.00
Est. CIF Price:	USD 10.27 / MYR 41.68
Quality / Format:	Good / 5kg

NO PHOTO TO
SHOW

VARIETY: AUTUMN ROYAL L



Origin :	South Africa
Importer:	Seng Hup
Exporter:	N/A
Packer:	N/A
Brand:	N/A
Est. Volume Price:	MYR 55.00
Est. CIF Price:	USD 11.37 / MYR 46.18
Quality / Format:	Good / 5kg

NO PHOTO TO
SHOW

VARIETY: ADORA XXL



Origin :	South Africa
Importer:	Seng Hup
Exporter:	N/A
Packer:	N/A
Brand:	Southern Classique
Est. Volume Price:	MYR 60.00
Est. CIF Price:	USD 12.48 / MYR 50.68
Quality / Format:	Good / 5kg

NO PHOTO TO
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RSA & India Grape - YAC Wholesale Market

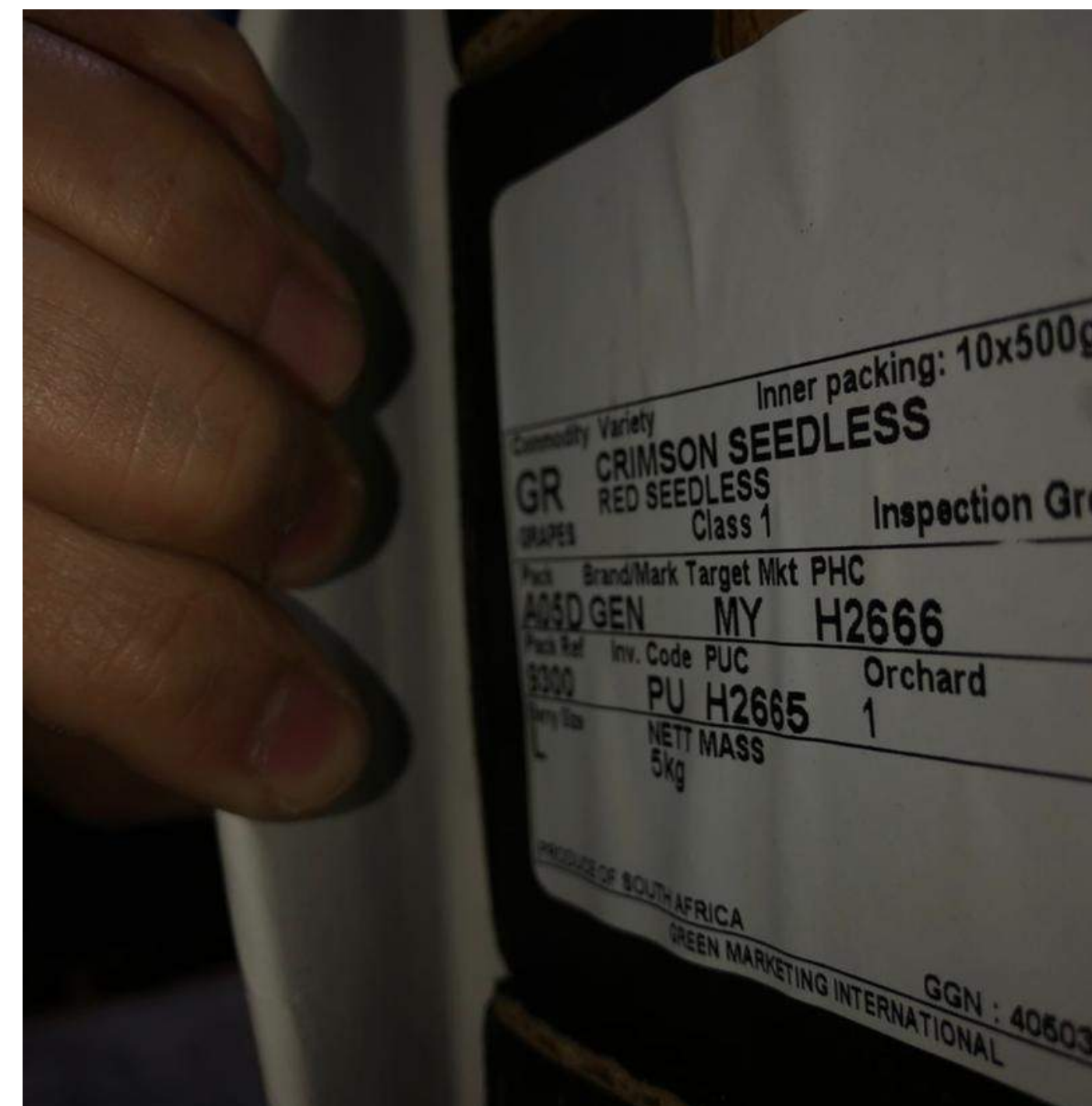
Variety
Origin
Importer
Exporter
Packer
Brand
Est. Volume Price
Est. CIF Price
Quality



VARIETY: CRIMSON L



Origin :	South Africa
Importer:	Yip Ah Chee
Exporter:	Viva Tiger
Packer:	Green Marketing International
Brand:	N/A
Est. Volume Price:	MYR 48.00
Est. CIF Price:	USD 9.86 / MYR 40.04
Quality / Format:	Good / 5kg



VARIETY: AUTUMN ROYAL L



Origin :	South Africa
Importer:	Yip Ah Chee
Exporter:	Viva Tiger
Packer:	Green Marketing International
Brand:	N/A
Est. Volume Price:	MYR 55.00
Est. CIF Price:	USD 11.37 / MYR 46.18
Quality / Format:	Good / 5kg



VARIETY: ADORA XL



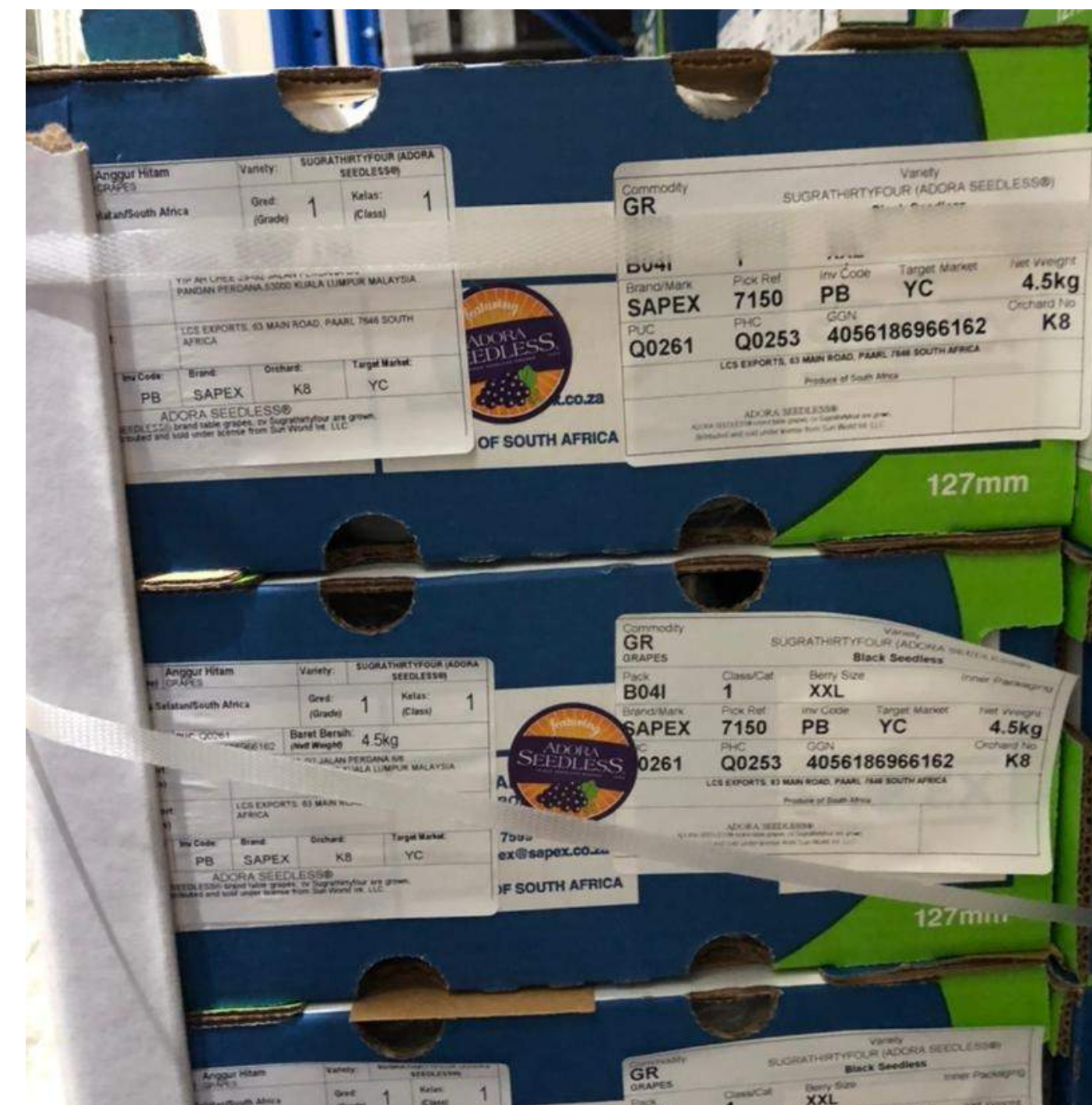
Origin :	South Africa
Importer:	Yip Ah Chee
Exporter:	LCS Exports
Packer:	Sapex International
Brand:	Sapex
Est. Volume Price:	MYR 55.00
Est. CIF Price:	USD 11.37 / MYR 46.18
Quality / Format:	Good / 5kg



VARIETY: ADORA XXL



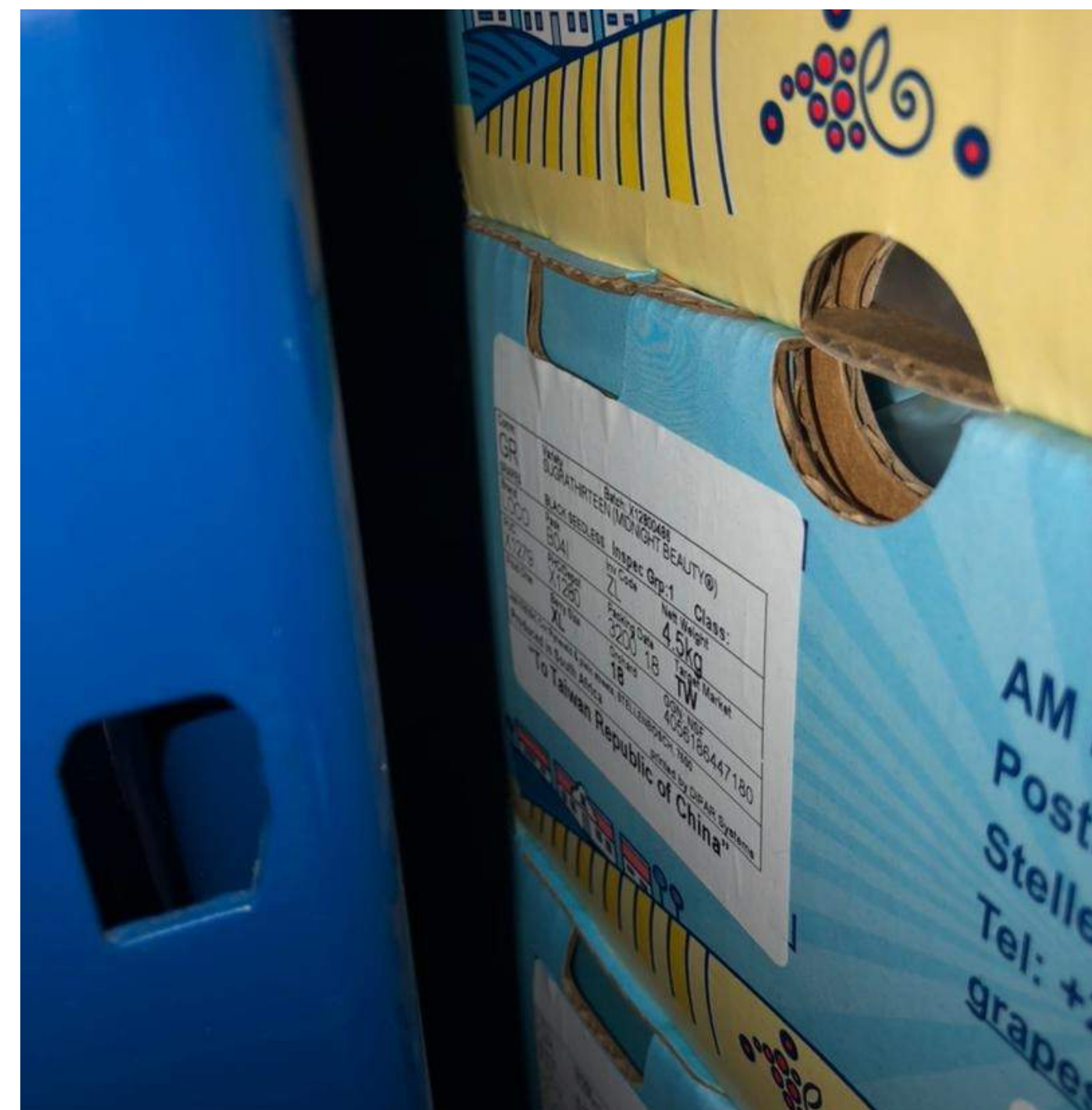
Origin :	South Africa
Importer:	Yip Ah Chee
Exporter:	LCS Exports
Packer:	Sapex International
Brand:	Sapex
Est. Volume Price:	MYR 60.00
Est. CIF Price:	USD 12.51 / MYR 50.78
Quality / Format:	Good / 4.5kg



VARIETY: MIDNIGHT BEAUTY XL



Origin :	South Africa
Importer:	Yip Ah Chee
Exporter:	AM Fresh
Packer:	AM Fresh
Brand:	LOCO
Est. Volume Price:	MYR 35.00
Est. CIF Price:	USD 6.99 / MYR 28.39
Quality / Format:	Good / 4.5kg



VARIETY: SUPER SONAKA



Origin :	India
Importer:	Yip Ah Chee
Exporter:	KBC Agro Exports
Packer:	KBC
Brand:	KBC
Est. Volume Price:	MYR 35.00
Est. CIF Price:	USD 7.00 / MYR 28.44
Quality / Format:	Inconsistent sizing / 5kg



RSA & India Grape - Quanson Fruits Trading Wholesale Market



VARIETY: CRIMSON L



Origin :	South Africa
Importer:	Everfresh Fruit Import Trading
Exporter:	TFFGSA
Packer:	The Fruit Farm Group South Africa
Brand:	Generic
Est. Volume Price:	MYR 50.00
Est. CIF Price:	USD 10.32 / MYR 41.88
Quality / Format:	Good / 5kg



VARIETY: AUTUMN CRISP L



Origin :	South Africa
Importer:	LST Fresh Fruits
Exporter:	Favourite Fresh Export
Packer:	Favourite Fresh Export
Brand:	Generic
Est. Volume Price:	MYR 40.00
Est. CIF Price:	USD 7.78 / MYR 31.57
Quality / Format:	Moderately soft with some mature berries / 5kg



VARIETY: AUTUMN ROYAL L



Origin :	South Africa
Importer:	Yip Ah Chee
Exporter:	Viva Tiger
Packer:	Green Marketing International
Brand:	Generic
Est. Volume Price:	MYR 60.00
Est. CIF Price:	USD 12.51 / MYR 50.78
Quality / Format:	Good / 5kg



VARIETY: SONAKA



Origin :	India
Importer:	Heng Huat
Exporter:	Kayla Exports
Packer:	Kayla Exports
Brand:	Red Tiger
Est. Volume Price:	MYR 45.00
Est. CIF Price:	USD 9.26 / MYR 37.59
Quality / Format:	Good / 5kg



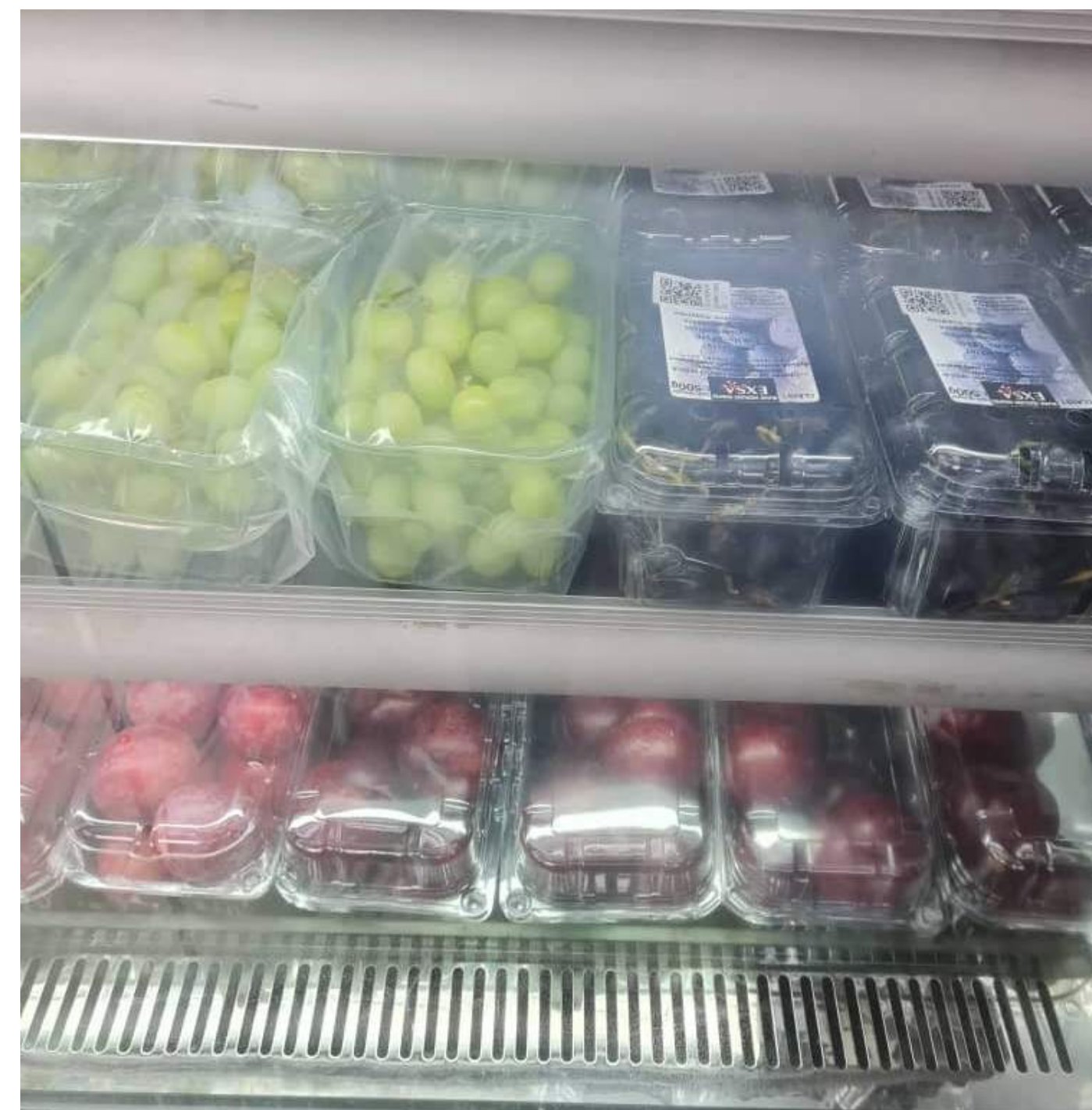
RSA Grape - LST Wholesale Market



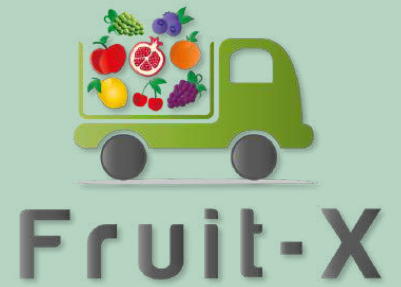
VARIETY: SWEET GLOBE



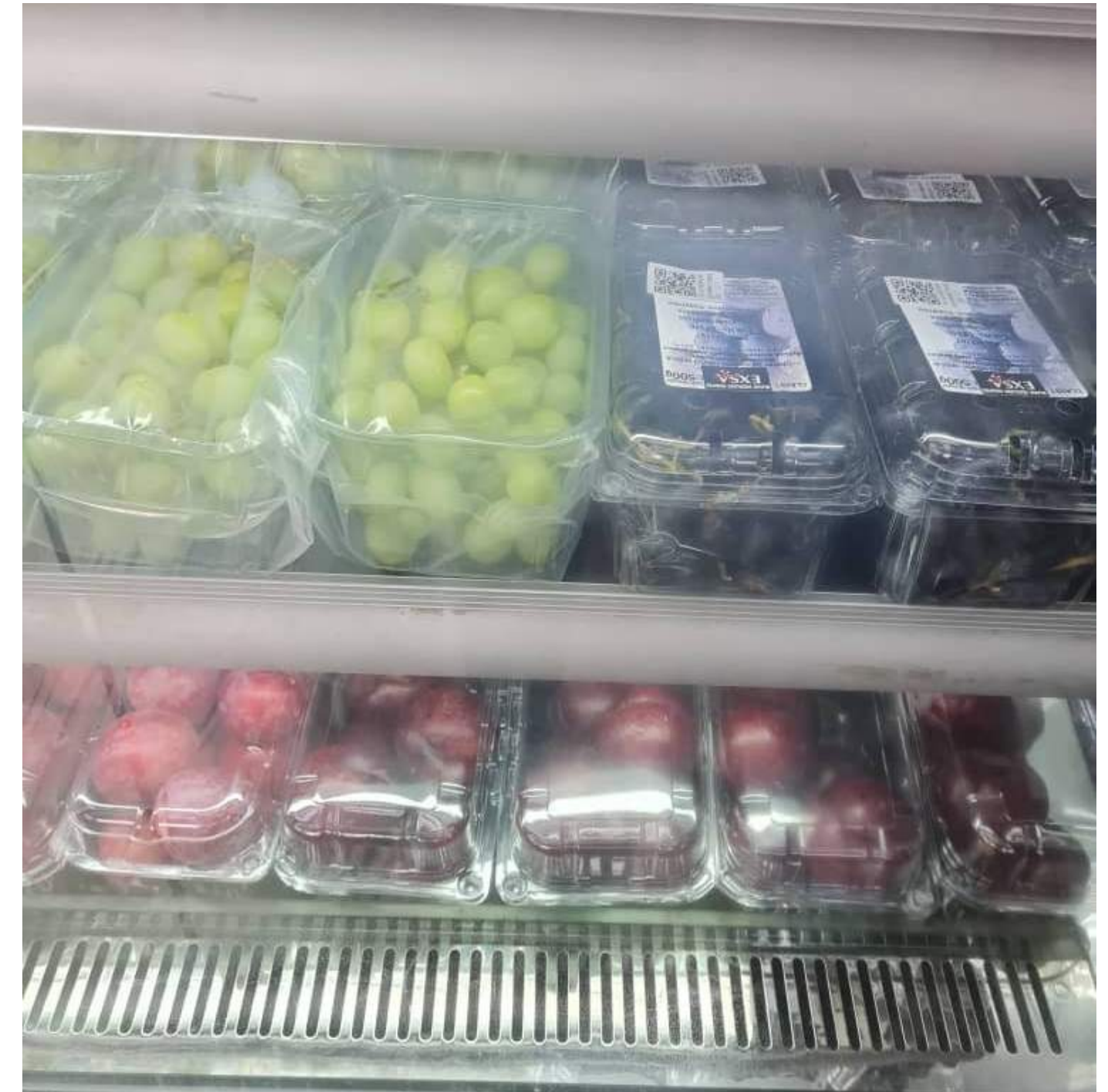
Origin :	South Africa
Importer:	LST
Exporter:	EXSA
Packer:	EXSA
Brand:	EXSA
Est. Volume Price:	MYR 65.00
Est. CIF Price:	USD 13.37 / MYR 54.26
Quality / Format:	Average / 5kg



VARIETY: SWEET SAPPHIRE



Origin :	South Africa
Importer:	LST
Exporter:	EXSA
Packer:	EXSA
Brand:	EXSA
Est. Volume Price:	MYR 45.00
Est. CIF Price:	USD 9.13 / MYR 37.08
Quality / Format:	Dried stems / 5kg





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Thank You

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